



Second Quarter Report 2015

For the three and six month periods ended June 30, 2015 and 2014

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Management's discussion and analysis (MD&A)

The following discussion and analysis of the consolidated results of operations and financial condition of PFB Corporation ("PFB" or the "Corporation") should be read in conjunction with the Corporation's unaudited condensed interim consolidated financial statements for the three and six month periods ended June 30, 2015 and 2014 and notes thereto and in conjunction with the Corporation's annual MD&A for the year ended December 31, 2014.

PFB's unaudited condensed interim consolidated financial statements for the three and six month periods ended June 30, 2015 and 2014 have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*. Certain figures for the comparative periods in 2014 have been reclassified to conform to the presentation adopted in the current period.

Management is required to make certain estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses, and related disclosure of contingent assets and liabilities. Management believes that the estimates and assumptions are reasonably based on information available at the time that such estimates and assumptions were made. These estimates and assumptions have been discussed with the Audit Committee of the Board of Directors of the Corporation. Actual results may differ under different assumptions and conditions.

This MD&A has been prepared as of July 28, 2015. All figures in this MD&A are stated in thousands of Canadian dollars, except where stated otherwise.

1. Advisory regarding forward looking statements

Securities laws encourage public issuers to disclose forward-looking information in their management's discussion and analysis (MD&A) so that investors can get a better understanding of future prospects and make informed investment decisions. Forward-looking information and statements included in this interim MD&A about PFB's objectives and management's expectations, beliefs, intentions or strategies for the future are not guarantees of future performance and should not be unduly relied upon.

All forward-looking statements reflect management's current views as at July 28, 2015, with respect to future events, and they are subject to certain risks, uncertainties and assumptions that may cause the actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

Such risks, uncertainties and assumptions include, but are not limited to: general economic conditions; the cost and availability of capital; actions by government authorities; actions by regulatory authorities; availability of raw materials; changes in raw materials prices; currency exchange rates; interest rates; competitor activity; industry pricing pressures; seasonality of the construction industry; and weather related factors. A more detailed assessment of the risks that could cause actual results to materially differ from current expectations can be found in the Risk Management and Assessment section of the Corporation's annual MD&A or in the Risk Factors section of the Annual Information Form for the year ended December 31, 2014.

2. Summary of quarterly financial data

	2015		2014				2013	
	Qtr. 2	Qtr. 1	Qtr. 4	Qtr. 3	Qtr. 2	Qtr. 1	Qtr. 4	Qtr. 3
Sales	\$ 27,316	\$ 17,532	\$ 25,013	\$ 27,414	\$ 23,068	\$ 14,410	\$ 21,140	\$ 25,504
Gross profit	7,605	3,525	5,574	6,069	3,943	925	3,512	5,211
Gross profit margin %	27.8	20.1	22.3	22.1	17.1	6.4	16.6	20.4
Operating income (loss)	3,402	35	1,956	2,440	554	(2,362)	829	1,494
Net income (loss)	2,120	(80)	1,116	1,549	95	(1,843)	460	933
Earnings (loss) per share:								
Basic and diluted	0.32	(0.01)	0.17	0.23	0.01	(0.27)	0.07	0.14
EBITDA ¹	4,353	1,053	2,921	3,371	1,470	(1,447)	1,783	2,424
EBITDA per share ¹	0.65	0.16	0.43	0.50	0.22	(0.22)	0.26	0.38

3. Consolidated statements of income (loss) (unaudited)

	Three month periods ended June 30		Six month periods ended June 30	
	2015	2014	2015	2014
Sales	\$ 27,316	\$ 23,068	\$ 44,848	\$ 37,478
Cost of sales	(19,711)	(19,125)	(33,718)	(32,610)
Gross profit	7,605	3,943	11,130	4,868
Selling expenses	(2,623)	(2,200)	(4,877)	(4,385)
Administrative expenses	(1,574)	(1,202)	(2,770)	(2,284)
Other (losses) gains	(6)	13	(46)	(7)
Operating income (loss)	3,402	554	3,437	(1,808)
Gain on sale of real estate	-	-	63	-
Investment income	47	44	106	104
Finance costs	(358)	(362)	(718)	(720)
Income (loss) before taxes	3,091	236	2,888	(2,424)
Income tax (expense) recovery	(971)	(141)	(848)	676
Net income (loss) for the period	\$ 2,120	\$ 95	\$ 2,040	\$ (1,748)
Earnings (loss) per share - \$ per share				
Basic and diluted	0.32	0.01	0.30	(0.26)
Funds flow from operations ¹	\$ 4,382	\$ 1,483	\$ 5,314	\$ 81
Funds flow from operations per share ¹	0.65	0.22	0.79	0.01

¹ Non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers. Definitions of non-GAAP and additional GAAP measures used in the tables in Sections 2 and Section 3 above, along with relevant other notes, are detailed in Section 20 of this MD&A.

The Corporation's operations follow seasonal patterns in the construction industry which influences the timing of sales and earnings in the annual reporting cycle. Sales in the first and fourth quarter of each year are typically the lowest in the annual reporting cycle.

4. Consolidated results of operations

Sales

Consolidated sales were \$27,316 in the three month period ended June 30, 2015, an increase of \$4,248 or 18.4% from sales of \$23,068 in the comparative three month period of 2014. The improvement in sales in the current quarter is a result of strong growth across both operating segments (see Section 5).

In the six month period ended June 30, 2015, consolidated sales were \$44,848, an increase of \$7,370 or 19.7% from sales of \$37,478 in the comparative six month period of 2014.

Gross profit

Consolidated gross profit was \$7,605 in the three month period ended June 30, 2015, as compared to \$3,943 in the comparative three month period of 2014. Gross profit margin improved to 27.8% of sales in the current quarter as compared to a gross profit margin of 17.1% in Q2/14.

Consolidated gross profit was \$11,130 in the six month period ended June 30, 2015, as compared to \$4,868 in the comparative six month period of 2014. Gross profit margin of 24.8% of sales in the current six month period was higher than a gross profit margin of 13.0% reported in the comparative six month period of 2014.

The continued reduction of raw material costs have resulted in improved gross margins.

Selling and administrative expenses

Selling and administrative expenses have increased slightly as a result of increased sales but remain broadly aligned with the expenses in the comparative periods of 2014.

Operating income (loss)

Operating income of \$3,402 in the current quarter compared to operating income of \$554 reported in Q2/14, a favorable variance of \$2,848.

In the six month period ended June 30, 2015, operating income of \$3,437 compared to an operating loss of \$1,808 reported in the comparative six month period of 2014, which is an improvement of \$5,245.

Income (loss) before taxes

In the current quarter, income before taxes was \$3,091 was reported as compared to income before taxes of \$236 in Q2/14.

In the six month period ended June 30, 2015, income before taxes of \$2,888 was reported as compared to a loss before taxes of \$2,424 reported in the comparative six month period of 2014.

Income taxes

Income tax expense in the current period was \$971 as compared to income tax expense of \$141 in Q2/14. The current period tax expense included additional taxes for \$160 as a result of an increase in the corporate tax rate in the Province of Alberta. The effective income tax rate of 29.4% applied for the six month period is reasonably representative of the blended tax rate expected for 2015.

Net income (loss)

Net income of \$2,120 in the current quarter compares to net income of \$95 reported in the comparative quarter of 2014. In the six month period ended June 30, 2015, net income was \$2,040 compared to a loss of \$1,748 in the comparative six month period of 2014.

Earnings (loss) per share

Basic earnings per share in the current quarter were \$0.32 as compared to earnings per share of \$0.01 reported in Q2/14. In the six month period ended June 30, 2015, earnings per share of \$0.30 compares to a loss per share of \$0.26 reported in the comparative six month period of 2014.

5. Reportable operating segments

The Corporation has two reportable operating segments:

Operating segments	Description of segments
Canada	<p>Manufacturing and sales operations located in Canada for expanded polystyrene (EPS) products and structural insulating panels</p> <p><i>Brands:</i> Plasti-Fab[®] EPS Product Solutions[®]; Advantage ICF System[®]; and Insulspan[®] SIPS; DuroFoam[®]</p>
United States of America (USA)	<p>Manufacturing and sales operations located in the USA for EPS products, building systems and structures, design services and installations</p> <p><i>Brands:</i> Plasti-Fab[®] EPS Product Solutions[®]; Insulspan[®] SIPS; DuroSpan[™]; Riverbend[®] Timber Framing; Precision Craft[®] Log & Timber Homes; M.T.N. DesignSM; Total Home Solution[®]; Point Zero[™]; TimberScape[™]</p>

Each operating segment mirrors the Corporation's accounting policies (as described in note 2 to the audited consolidated financial statements for the years ended December 31, 2014 and 2013) and its internal controls and reporting systems.

Segment performance predominantly focuses on the types of goods and services offered and their geographical locations of manufacturing and distribution. The chief operating decision maker evaluates performance on the basis of operating income or loss, as reported on a periodic basis. This performance measure is considered to be the most relevant in evaluating the results of each operating segment.

5.1 Segment revenues and income

Segment sales represent sales revenues directly attributable to each segment after inter-segment sales have been eliminated (see supplemental disclosures in the other segment information table). There are varying levels of integration between each segment.

Segment operating income or loss represents the income or loss reported by each segment excluding any allocations of corporate income or expenses, and foreign exchange gains or losses arising on an inter-segment loan.

Information regarding each reportable operating segment for the three and six month periods ended June 30, 2015 and 2014, is set out below:

Three month periods ended June 30	Sales revenues		Operating income	
	2015	2014	2015	2014
Canada	\$ 21,587	\$ 18,447	\$ 3,372	\$ 759
USA	5,729	4,621	32	(191)
Totals for segments	\$ 27,316	\$ 23,068	3,404	568
Corporate - expense			(1)	(12)
Foreign exchange loss on inter-segment loan			(1)	(2)
Consolidated operating income			\$ 3,402	\$ 554

Six month periods ended June 30	Sales revenues		Operating income (loss)	
	2015	2014	2015	2014
Canada	\$ 34,933	\$ 30,364	\$4,205	\$ (823)
USA	9,915	7,114	(694)	(962)
Totals for segments	\$ 44,848	\$ 37,478	3,511	(1,785)
Corporate - expense			(66)	(24)
Foreign exchange (loss) gain on inter-segment loan			(8)	1
Consolidated operating income (loss)			\$ 3,437	\$ (1,808)

(a) Canada

Sales

Sales generated by the Canadian segment increased from \$18,447 in Q2/14 to \$21,587 in the current quarter, an increase of 17.0% or \$3,140, which contributed to year-to-date sales growing by \$4,569 or 15.0% over the corresponding six month period of 2014 to \$34,933 for the first six months of 2015.

Operating income (loss)

The Canadian segment reported operating income of \$3,372 in the current quarter, an increase of \$2,613 as compared to operating income of \$759 reported in Q2/14.

In the six month period ended June 30, 2015, the Canadian segment reported an operating gain of \$4,205 as compared to operating loss of \$823 in the comparative six month period of 2014. Results in the current quarter reflect the relative stability of our key raw materials following their decrease in the first quarter. Raw materials are generally priced in USA dollars; and consequently, the weaker Canadian dollar versus the U.S. dollar continues to erode the full benefits. In conjunction with lower priced raw materials and increased sales volumes, our manufacturing operations continue to focus on achieving operational improvements.

(b) USA

Sales

As reported in Canadian dollars, sales in the USA segment increased from \$4,621 in Q2/14 to \$5,729 in the current quarter, an increase of \$1,108 or 24.0%. In the six month period ended June 30, 2015, USA segment sales were \$9,915 and \$7,114 in the comparative six month period of 2014, an increase of 39.4%. Average foreign exchange rates experienced by the Corporation during the periods reflected the devaluation of the Canadian currency from an average rate of \$1.09 per US\$1.00 in the 2014 comparative periods to an average rate of

approximately \$1.23 per US\$1.00 in the current year periods. Eliminating the effect of foreign exchange fluctuations, the sales growth rates for the periods expressed in USA dollars were 9.6% in the current quarter and 23.3% for the six month period.

Operating income (loss)

The USA segment reported significantly improved operating income of \$32 in the current quarter as compared to an operating loss of \$191 in the comparative quarter of 2014. This represents an improvement of \$223. In the six month period ended June 30, 2015, the USA segment reported an operating loss of \$694 as compared to an operating loss of \$962 in the comparative six month period of 2014, an improvement of \$268. The drivers of improvement were a combination of increased sales and enhanced margins.

5.2 Segment assets and liabilities

Management measures capital employed using net segmented assets. The reconciliation of segmented assets and liabilities in relation to consolidated assets and liabilities is set out in the table below:

	As at Jun 30, 2015	As at Dec 31, 2014
Assets		
Segmented assets	\$ 57,128	\$ 51,413
Assets not allocated to segments:		
Cash and cash equivalents	8,637	8,933
Freehold land and buildings	6,748	6,642
Restricted marketable securities	2,362	2,227
Corporate – income taxes recoverable	1	32
Total assets	<u>\$ 74,876</u>	<u>\$ 69,247</u>
Liabilities		
Segmented liabilities	\$ 15,497	\$ 12,210
Liabilities not allocated to segments:		
Finance lease obligations	14,314	14,416
Corporate – deferred income tax liability	33	-
Total liabilities	<u>\$ 29,844</u>	<u>\$ 26,626</u>
Net segmented assets		
Canada	\$ 34,181	\$ 32,002
USA	7,450	7,201

5.3 Other segment information

	Three month periods ended June 30		Six month periods ended June 30	
	2015	2014	2015	2014
Additions to non-current assets:				
Canada	\$ 270	\$ 935	\$ 642	\$ 1,035
USA	245	-	333	-
Total	<u>\$ 515</u>	<u>\$ 935</u>	<u>\$ 975</u>	<u>\$ 1,035</u>
Depreciation and amortization:				
Canada	\$ 648	\$ 641	\$ 1,297	\$ 1,277
USA	175	160	350	325
Total	<u>\$ 823</u>	<u>\$ 801</u>	<u>\$ 1,657</u>	<u>\$ 1,602</u>
Inter-segment sales	<u>\$ 1,108</u>	<u>\$ 330</u>	<u>\$ 1,839</u>	<u>\$ 472</u>

6. Liquidity

Sources of liquidity

The Corporation expects its current cash balances, future cash flows generated by operations, and unused credit facilities will be sufficient to fund its ongoing business requirements over the next twelve months, including: working capital; contractual obligations; and payment of regular dividends.

Cash

Cash and cash equivalent balances as at June 30, 2015 and December 31, 2014 were as follows:

	June 30, 2015	December 31, 2014
Cash held with banks	\$ 3,823	\$ 5,038
Short-term investments	4,001	3,503
Restricted cash	813	392
	\$ 8,637	\$ 8,933

PFB's cash balances typically fluctuate with the seasonality of its business. The reduction in cash in the six month period ended June 30, 2015, was primarily attributed to fund non-cash working capital requirements, corporate tax installments, capital expenditures, finance costs, and regular quarterly dividend payments.

Restricted cash comprises of cash collected from certain customers of the USA segment which is contractually segregated from other cash as it is held for making disbursements to suppliers and service providers specific to those customer's contracts.

Bank credit facilities

There were no changes to the Corporation's bank credit facilities during the current quarter.

Summary of cash flows

A summary of cash flows for the three and six month periods ended June 30, 2015 and 2014 are shown in the following table:

	Three month periods ended June 30		Six month periods ended June 30	
	2015	2014	2015	2014
Net cash flows from (used in):				
Operating activities	\$ 3,442	\$ 2,529	\$ 1,963	\$ (3,588)
Investing activities	(460)	(930)	(798)	(908)
Financing activities	(844)	(835)	(1,690)	(1,697)
Effect of foreign exchange on cash held in foreign currency - (loss) gain	(47)	8	229	(65)
Net increase (decrease) in cash and cash equivalents	\$ 2,091	\$ 772	\$ (296)	\$ (6,258)
Cash and cash equivalents – beginning of period	6,546	1,908	8,933	8,938
Cash and cash equivalents – end of period	\$ 8,637	\$ 2,680	\$ 8,637	\$ 2,680

(a) Operating activities

Net cash from operating activities was \$3,442 in the current quarter as compared to \$2,529 in the comparative quarter of 2014, an increase of \$913. In the six month period ended June 30, 2015, net cash from operating activities was \$1,963 versus net cash used in operating activities of \$3,588 in the comparative six month period of 2014, a variance of \$5,551.

Generally, net cash from operating activities increased as a result of increased net income, compared to the 2014 comparative periods.

(b) Investing activities

Net cash used in investing activities was \$460 in the current quarter as compared to cash flows used in investing activities of \$930 in Q2/14. In the six month period ended June 30, 2015, net cash used in investing activities was \$798 versus net cash from investing activities of \$908 in the comparative six month period of 2014. In the 2015 period, cash proceeds of \$63 were realized from the disposal of land. Capital expenditures in the current year of \$975 for property, plant and equipment and intangible assets were \$60 lower than capital expenditures for the same period in 2014 of \$1,035.

(c) Financing activities

Net cash used in financing activities in the current quarter was \$844 as compared to net cash used in financing activities of \$835 in the comparative quarter of 2014.

In the six month period ended June 30, 2015, net cash flows used in financing activities were \$1,690 versus \$1,697 in the comparative six month period of 2014.

The changes in non-cash working capital amounts which occurred in the six month period ended June 30, 2015 are:

	Jun 30, 2015	Dec 31, 2014	Change
Trade receivables	\$ 13,207	\$ 8,931	\$ 4,276
Inventories	9,976	8,894	1,082
Prepaid expenses	945	763	182
Trade and other payables	(8,379)	(7,089)	(1,290)
Deferred revenue	(4,393)	(2,716)	(1,677)
	\$ 11,356	\$ 8,783	\$ 2,573

Non-cash working capital increased in the six month period ended June 30, 2015 by \$2,573 (2014 - \$2,527).

The increased trade receivables balance is reflective of higher sales and the seasonality of the sales cycle.

Inventory levels have increased since the beginning of the year, which is normal in the operating cycle, and are comparable to Q2/14 levels, with the exception of raw materials which are \$516 less than at December 31, 2014. Inventory values of raw material have decreased as a result of reduced cost of raw materials and the higher levels of material put into manufacturing processes as a result of increased sales.

The increase in trade and other payables of \$1,290 since the beginning of the year is reflective of seasonal increases in operating activities and the timing of when receipts and payments for raw materials occur.

Deferred revenue has increased in the current six month period by an aggregate amount of \$1,677, reflective of continued increased sales contract activity in the USA segment.

7. Capital resources

Capital structure

The Corporation's capital structure as at June 30, 2015 and December 31, 2014, consisted of shareholder's equity in the amounts of \$45,032 and \$42,621, respectively.

Share capital

The Corporation has one class of publicly traded voting common shares. A summary of the Corporation's share capital position as at June 30, 2015 and December 31, 2014, is set forth in the following table:

	June 30, 2015		December 31, 2014	
	(Six Months)		(Twelve Months)	
	Number of		Number of	
	Common Shares	Amount	Common Shares	Amount
Balance, beginning of period	6,716,003	\$ 20,947	6,724,403	\$ 20,973
Repurchased pursuant to normal course issuer bid	-	-	(8,400)	(26)
Balance, end of period	6,716,003	\$ 20,947	6,716,003	\$ 20,947

Share-based options

The Corporation does not have any outstanding share-based options.

Dividends

In the first quarter of 2015, the Corporation's board of directors declared a regular quarterly dividend of \$0.06 (2014 - \$0.06) per common share which was paid in the month of February in each year, respectively. The dividend payment in February 2015 amounted to \$403 (2014 - \$403).

In the second quarter of 2015, the Corporation's board of directors declared a regular quarterly dividend of \$0.06 (2014 - \$0.06) per common share which was paid in the month of May in each year, respectively. The dividend payment in May 2015 amounted to \$403 (2014 - \$403).

Dividends paid by the Corporation qualify as eligible dividends and satisfy the enhanced gross-up and dividend tax credit change enacted under Canadian tax law.

Normal course issuer bid

In the three month periods ended June 30, 2015 and 2014, the Corporation did not purchase any of its common shares for cancellation under a normal course issuer bid.

In the six month period ended June 30, 2015, the Corporation did not purchase any of its common shares for cancellation under a normal course issuer bid. In the six month period ended June 30, 2014, the Corporation purchased for cancellation 4,700 of its common shares under a normal course issuer bid for an aggregate price of \$23, of which \$9 was charged to retained earnings as a premium on redemption of the shares.

Comprehensive income (loss)

Comprehensive income consists of net income or loss, together with certain other economic gains and losses which, collectively, are described as "other comprehensive income" and those items are excluded from the consolidated statements of income.

A summary of comprehensive income (loss) for the three and six month periods ended June 30, 2015 and 2014 is as follows:

	Three month periods ended June 30		Six month periods ended June 30	
	2015	2014	2015	2014
Net income (loss) for the period	\$ 2,120	\$ 95	\$ 2,040	\$ (1,748)
Other comprehensive (loss) income	(334)	(522)	1,177	(13)
Comprehensive income (loss) for the period	\$ 1,786	\$ (427)	\$ 3,217	\$ (1,761)

In the second quarter of 2015, comprehensive income was \$1,786 as compared to a comprehensive loss of \$427 in the comparative quarter of 2014. Other comprehensive loss of \$334 in the current quarter consisted of a loss of \$204 (Q2/14 – loss of \$443) attributed to foreign currency translation when consolidating PFB's USA operations, and a loss of \$130 (Q2/14 – loss of \$79) representing unrealized losses on restricted marketable securities, net of tax.

Included in accumulated comprehensive income at June 30, 2015, were foreign currency translation adjustments totaling \$2,161, marketable securities adjustments of \$(130), net of tax and \$74 of defined benefit valuation changes, net of tax for total accumulated other comprehensive income of \$2,105.

Long-term debt

The Corporation had no long-term debt as at June 30, 2015.

8. Commitments and contractual obligations

8.1 Leases and commitments for PP&E and intangible assets

PFB's contractual obligations and commitments as at June 30, 2015 and December 31, 2014, are as outlined in the following table:

Contractual obligations (Payment due periods)	Total	Within 1 year	2–3 years	4–5 years	Over 5 years
As at June 30, 2015					
Finance lease obligations	\$ 31,869	\$ 1,749	\$ 3,203	\$ 3,317	\$ 23,600
Operating lease obligations	16,680	1,484	2,636	1,994	10,566
Commitments for PP&E and intangible assets	736	736	-	-	-
Total contractual obligations	\$ 49,285	\$ 3,969	\$ 5,839	\$ 5,311	\$ 34,166
As at December 31, 2014					
Finance lease obligations	\$ 32,677	\$ 1,743	\$ 3,219	\$ 3,287	\$ 24,428
Operating lease obligations	17,249	1,471	2,624	2,127	11,027
Commitments for PP&E and intangible assets	612	612	-	-	-
Total contractual obligations	\$ 50,538	\$ 3,826	\$ 5,843	\$ 5,414	\$ 35,455

Finance lease obligations in the above table represent the aggregate outstanding principal amounts and related finance costs.

8.2 Performance bonds

As at June 30, 2015, the Canadian segment did not have any performance bonds outstanding (December 31, 2014 - \$1,600). In the USA, performance bonds in the amount of \$661 were pledged to various government agencies as at June 30, 2015 (December 31, 2014 - \$614).

9. Financial instruments

The Corporation holds marketable securities in the form of units of a Canadian REIT which is the landlord of certain buildings being leased. The units are restricted as they have been pledged as security for minimum rent obligations for a period of ten years during which time they will be held in an escrow account. The units have been classified as long-term restricted marketable securities on the condensed consolidated balance sheet as at June 30, 2015. The units are marked-to-market based on the quoted price of the units at the end of each accounting period with unrealized gains or losses recorded in other comprehensive income, net of tax.

The Canadian REIT currently pays monthly distributions on the units and the distributions flow to the Corporation as they are paid. The distributions have been included in investment income in the consolidated statement of income (loss).

10. Current Outlook

The results for the second quarter in 2015 were significantly improved as compared to the results in the comparative quarter of 2014. Following the course of crude oil price declines in the fourth quarter of 2014, inputs costs of our main raw material have decreased on a comparative basis, but have increased slightly from the first quarter of 2015. As raw materials are priced in US dollars, the weakening Canadian dollar is resulting in some upward pressure on raw material costs. The future price of crude oil and the future-Canadian dollar exchange rate with the US dollar remain very uncertain and their implications on our raw material costs remain unclear. Declaration of Force Majeure by a key supplier in the month of July has increased the cost of raw materials to the industry and could cause a temporary raw material shortage. Measures have been taken by the Corporation to mitigate the effects of this uncertainty.

Sales in many regions of Canada in the second quarter of 2015 were stronger than the comparative quarter of 2014. Regional disparities exist, and pricing discipline remains a key area of focus in these areas. The effects of economic change for the remainder of this year remain unclear at this time. Currently, our orders on hand, the pace of quoting and

new order intake remain firm. In addition, order books in the USA operations continue to demonstrate year-over-year growth. Sales in the USA operations continue to demonstrate modest year-over-year growth. Overall, the current outlook is cautiously optimistic.

PFB's balance sheet remains strong with no debt, an unused revolving credit facility and good liquidity.

11. Off-balance sheet arrangements

The Corporation does not believe it has any off-balance sheet arrangements (other than what has been reported in this MD&A) that have, or are reasonably likely to have, a current or future material effect on the Corporation's financial condition, results of operations, or liquidity.

12. Management changes

Effective June 17, 2015, the Corporation accepted the resignation of the Chief Financial Officer and Vice President for family reasons. The Corporation has initiated a recruitment search process.

13. Disclosure controls and procedures (DC&P)

The Corporation's disclosure controls and procedures have been designed to provide reasonable assurance that all material information relating to PFB and its operations is identified and communicated to the Chief Executive Officer (CEO) and the Manager of Financial Reporting & Compliance, as it becomes known so that appropriate decisions can be made regarding public disclosures, as required under the continuous disclosure requirements of securities legislation.

An evaluation of the effectiveness the Corporation's DC&P was conducted as of June 30, 2015, under the supervision of the CEO and Manager of Financial Reporting & Compliance. Based on this evaluation, the CEO and Manager of Financial Reporting & Compliance have concluded that the Corporation's DC&P, as defined in National Instrument 52-109, *Certification of Disclosure in Issuers' Annual and Interim Filings*, have been designed to provide reasonable assurance that material information relating to the Corporation, including its consolidated subsidiaries, is made known to them by others in those entities, and to provide reasonable assurance that accurate and complete disclosures in annual and interim filings is completed within the time periods specified.

Notwithstanding the foregoing, no absolute assurances can be made that the Corporation's controls over disclosure will detect or prevent all failures of individuals within the organization to disclose material information otherwise required to be set forth in reports or news releases issued by the Corporation.

14. Internal controls over financial reporting

Management is responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial reports for external reporting purposes in accordance with GAAP.

All control systems contain inherent limitations, no matter how well designed and operated. As a result, management acknowledges that the Corporation's internal controls over financial reporting will not prevent or detect all misstatements due to error or fraud. In addition, management's evaluation of controls can provide only reasonable, not absolute, assurance that all control issues that may result in material misstatements, if any, have been detected.

On June 17, 2015 the CFO resigned from the Corporation for family reasons. Subsequently, on an interim basis, the Manager of Financial Reporting & Compliance is fulfilling some of those responsibilities.

As at June 30, 2015, the CEO and Manager of Financial Reporting & Compliance, assessed the effectiveness of the Corporation's internal control over financial reporting and concluded that it was effective and that no material weaknesses in the Corporation's internal control over financial reporting had been identified.

15. Critical accounting policies and estimates

The Corporation prepares its financial statements in accordance with IFRS, which requires assumptions and estimates to be made. The assumptions and estimates require certain judgments to be made which are based on historical experience, current trends, and all information deemed relevant at the time financial statements are prepared.

The Corporation's annual audited consolidated financial statements for the year ended December 31, 2014 and its 2014 annual MD&A outlined the accounting policies and estimates that are critical to the understanding of the Corporation's results of operations and its businesses.

16. Subsequent event

On July 28, 2015, the Corporation's board of directors declared a regular quarterly dividend of \$0.06 per common share. The dividend will be paid on August 28, 2015, to shareholders of record at the close of business on August 14, 2015.

17. Related party transactions

There have been no material changes in related party transactions in the three and six month periods ended June 30, 2015.

18. Risk management and assessment

Detailed descriptions of the Corporation's risk management and assessment can be found in the Corporation's annual MD&A for 2014. There have been no material changes in the uncertainties and material risk factors facing the Corporation since December 31, 2014.

19. Application of new and revised International Financial Reporting Standards (IFRSs)

There have been no previously announced new accounting standards required to be adopted by the Corporation in its current financial year. The following amendments to certain accounting standards were effective for annual periods beginning on or after July 1, 2014:

- **Annual Improvements to IFRSs 2010-2012 & 2011-2013 Cycle**

The IASB issued its Annual Improvements Cycles for years 2010-2012 and years 2011-2013 during 2014.

- **Amendment to IAS 19 *Employee Benefits***

IAS 19 was amended to clarify how contributions from employees or third parties should be apportioned to the period of employee service. A practical expedient permits contributions to be recognized as a reduction in the service costs if the contributions are independent of the years of service.

The Corporation has determined that the above amendments had no material impact on the disclosures or on amounts recognized in the condensed interim consolidated financial statements.

In the three and six month periods ended June 30, 2015, no new IFRSs were issued.

20. Non-GAAP and additional GAAP measures

PFB uses measurements primarily based on IFRS as issued by the International Accounting Standards Board and also certain secondary non-GAAP measurements.

The non-GAAP measures used by PFB are considered to be useful as complimentary measures in assessing PFB's financial performance. Non-GAAP measurements do not have a standardized meaning prescribed by IFRS and, as such, are unlikely to be comparable in definition to similar measures presented by other companies.

The definitions of non-GAAP and additional GAAP measurements used in this MD&A are stated below:

Measure	Definition
Funds flow from operations	Cash flows generated by operating activities before changes in non-cash working capital, unrealized foreign exchange gain (loss) relating to non-cash working capital, and changes in long-term trade receivables.
EBITDA	Represents earnings or loss before interest, taxes, depreciation and amortization. EBITDA is an absolute measure of our operating performance and provides an indication of the results generated by our business activities prior to how activities are financed, how assets are depreciated and amortized, and how results are taxed.
Funds flow from operations per share	Funds flow from operations divided by the weighted average number of shares issued and outstanding in the period.
EBITDA per share	EBITDA divided by the basic weighted average number of shares outstanding in the period.
Gross profit	Gross profit represents sales less cost of sales.
Operating income	Operating income shows us how we have performed before the effects of certain non-operating expenses, financing decisions and taxation.
Gross profit margin	Gross profit divided by sales expressed as a percentage.

The following table shows the reconciliation of quarterly net income (loss) to quarterly EBITDA and related per share amounts for the current quarter and previous seven quarters:

	2015 Q2	2015 Q1	2014 Q4	2014 Q3	2014 Q2	2014 Q1	2013 Q4	2013 Q3
Net income (loss) (As per financial statements)	\$ 2,120	\$ (80)	\$ 1,116	\$ 1,549	\$ 95	\$ (1,843)	\$ 460	\$ 933
Add back (deduct):								
Income taxes	971	(123)	532	576	141	(817)	77	270
Finance costs	358	360	359	359	362	358	359	342
Investment income	(47)	(59)	(51)	(44)	(44)	(60)	(67)	(51)
Depreciation	898	897	898	882	868	863	869	869
Amortization	53	58	67	49	48	52	85	61
EBITDA	4,353	1,053	2,921	3,371	1,470	(1,447)	1,783	2,424
EBITDA per share	0.65	0.16	0.43	0.50	0.22	(0.22)	0.26	0.38

Condensed Consolidated Financial Statements (Unaudited)

Notice of non-auditor review of condensed consolidated financial statements for the three and six month periods ended June 30, 2015 and 2014

The accompanying unaudited condensed consolidated financial statements of PFB Corporation for the three and six month periods ended June 30, 2015 and 2014 are the responsibility of the Corporation's management.

The Corporation's independent auditor, Deloitte LLP, has not performed a review of these condensed consolidated financial statements.

Dated: July 28, 2015

Condensed Interim Consolidated Statements of Income (Loss)

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



	Note	Three month periods ended June 30		Six month periods ended June 30	
		2015	2014	2015	2014
Sales		\$ 27,316	\$ 23,068	\$ 44,848	\$ 37,478
Cost of sales	6	(19,711)	(19,125)	(33,718)	(32,610)
Gross profit		7,605	3,943	11,130	4,868
Selling expenses		(2,623)	(2,200)	(4,877)	(4,385)
Administrative expenses		(1,574)	(1,202)	(2,770)	(2,284)
Other (losses) gains		(6)	13	(46)	(7)
Operating income (loss)		3,402	554	3,437	(1,808)
Gain on sale of real estate		-	-	63	-
Investment income		47	44	106	104
Finance costs		(358)	(362)	(718)	(720)
Income (loss) before taxes		3,091	236	2,888	(2,424)
Income taxes (expense) recovery		(971)	(141)	(848)	676
Net income (loss) for the period		\$ 2,120	\$ 95	\$ 2,040	\$ (1,748)
Earnings (loss) per share - \$ per share					
Basic and diluted		0.32	0.01	0.30	(0.26)
Weighted average number of common shares outstanding					
Basic and diluted		6,716,003	6,719,703	6,716,003	6,720,048

The accompanying notes are an integral part of these condensed consolidated financial statements.

Consolidated Statements of Comprehensive Income (Loss)

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars



	Note	Three month periods ended June 30		Six month periods ended June 30	
		2015	2014	2015	2014
Net income (loss) for the period		\$ 2,120	\$ 95	\$ 2,040	\$ (1,748)
Other comprehensive income (loss):					
Items that may subsequently be reclassified to income:					
Foreign currency translation adjustments					
Exchange differences on translating foreign operations		(204)	(443)	1,078	58
Restricted available for sale financial assets					
Unrealized losses on available for sale financial assets, net of tax	10	(130)	(79)	99	(71)
Other comprehensive (loss) income for the period		(334)	(522)	1,177	(13)
Comprehensive income (loss) for the period		\$ 1,786	\$ (427)	\$ 3,217	\$ (1,761)

All comprehensive income (loss) for the periods is attributable to the shareholders of the Corporation.

Condensed Interim Consolidated Balance Sheets

As at June 30, 2015 and 2014, and December 31, 2014

Thousands of Canadian dollars



	Note	June 30, 2015	June 30, 2014	December 31, 2014
ASSETS				
Current assets				
Cash and cash equivalents		\$ 8,637	\$ 2,680	\$ 8,933
Trade receivables	10	13,207	11,217	8,931
Inventories	6	9,976	10,611	8,894
Income taxes recoverable		1	182	25
Prepaid expenses		945	851	763
Total current assets		32,766	25,541	27,546
Non-current assets				
Marketable securities - restricted	10	2,362	2,297	2,227
Property, plant and equipment	7	34,220	34,398	34,484
Intangible assets		1,382	1,300	1,298
Goodwill		2,210	1,972	2,093
Deferred income tax assets		1,936	1,879	1,599
Total non-current assets		42,110	41,846	41,701
Total assets		\$ 74,876	\$ 67,387	\$ 69,247
LIABILITIES				
Current Liabilities				
Trade and other payables	10	\$ 8,379	\$ 7,832	\$ 7,089
Deferred revenue		4,393	3,406	2,716
Income taxes payable		821	-	474
Finance lease obligations	8, 10	333	298	321
Total current liabilities		13,926	11,536	10,600
Non-current liabilities				
Finance lease obligations	8, 10	13,981	14,175	14,095
Deferred operating lease obligations	10	298	-	178
Accrued defined benefit pension plan		56	76	56
Deferred income tax liabilities		1,583	1,813	1,697
Total non-current liabilities		15,918	16,064	16,026
Total liabilities		29,844	27,600	26,626
SHAREHOLDERS' EQUITY				
Common shares		20,947	20,959	20,947
Accumulated other comprehensive income (loss)		2,105	(63)	928
Retained earnings		21,980	18,891	20,746
Shareholders' equity		45,032	39,787	42,621
Total liabilities and shareholders' equity		\$ 74,876	\$ 67,387	\$ 69,247

The accompanying notes are an integral part of these condensed consolidated financial statements.

Consolidated Statements of Changes in Equity

As at June 30, 2015 and 2014, and December 31, 2014

Thousands of Canadian dollars, except number of shares



	Note	Common shares		Accumulated other comprehensive income			Retained earnings	Total
		No. of Shares	Share capital	Foreign currency translation adjustments, net of taxes	Unrealized gain on available for sale assets, net of taxes	Defined benefit pension plan valuation change, net of taxes		
Balances at January 1, 2014		6,724,403	\$ 20,973	\$ (64)	\$ (105)	\$ 119	\$ 21,454	\$ 42,377
Net loss for the period		-	-	-	-	-	(1,748)	(1,748)
Other comprehensive (loss) for the period, net of tax		-	-	58	(71)	-	-	(13)
Total comprehensive (loss) for the period		-	-	58	(71)	-	(1,748)	(1,761)
Payment of dividends	9	-	-	-	-	-	(806)	(806)
Repurchased pursuant to normal course issuer bid	9	(4,700)	(14)	-	-	-	(9)	(23)
Balances at June 30, 2014		6,719,703	\$ 20,959	\$ (6)	\$ (176)	\$ 119	\$ 18,891	\$ 39,787
Net income for the period		-	-	-	-	-	2,665	2,665
Other comprehensive income for the period, net of tax		-	-	1,089	(53)	(45)	-	991
Total comprehensive income for the period		-	-	1,089	(53)	(45)	2,665	3,656
Payment of dividends	9	-	-	-	-	-	(807)	(807)
Repurchased pursuant to normal course issuer bid	9	(3,700)	(12)	-	-	-	(3)	(15)
Balances at December 31, 2014		6,716,003	\$ 20,947	\$ 1,083	\$ (229)	\$ 74	\$ 20,746	\$ 42,621
Net income for the period		-	-	-	-	-	2,040	2,040
Other comprehensive income for the period, net of tax		-	-	1,078	99	-	-	1,177
Total comprehensive income for the period		-	-	1,078	99	-	2,040	3,217
Payment of dividends	9	-	-	-	-	-	(806)	(806)
Balances at June 30, 2015		6,716,003	\$ 20,947	\$ 2,161	\$ (130)	\$ 74	\$ 21,980	\$ 45,032

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Interim Consolidated Statements of Cash Flows

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars



	Note	Three month periods ended June 30		Six month periods ended June 30	
		2015	2014	2015	2014
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES					
Net income (loss) for the period		\$ 2,120	\$ 95	\$ 2,040	\$ (1,748)
Adjustments for:					
Depreciation expense	7	898	868	1,795	1,731
Amortization expense		53	48	111	100
Gain on disposal of property, plant and equipment		(8)	-	(8)	(11)
Gain on sale of real estate		-	-	(63)	-
Finance costs		358	361	718	720
Investment income		(47)	(44)	(106)	(104)
Income tax expense (recovery)		971	141	848	(676)
Unrealized foreign exchange loss (gain)		37	14	(21)	69
Funds flow from operations		4,382	1,483	5,314	81
Changes in non-cash working capital	12	(795)	855	(2,573)	(2,527)
Changes in deferred operating lease obligations		22	-	121	-
Unrealized foreign exchange (gain) loss relating to non-cash working capital		(11)	(3)	(52)	5
Cash from (used in) operating activities		3,598	2,335	2,810	(2,441)
Income taxes (paid) recovered		(156)	194	(847)	(1,147)
Net cash from (used in) operating activities		3,442	2,529	1,963	(3,588)
CASH FLOWS USED IN INVESTING ACTIVITIES					
Purchase of property, plant and equipment	7,12	(467)	(913)	(868)	(1,009)
Purchase of intangible assets		(48)	(22)	(107)	(26)
Proceeds from disposal of property, plant and equipment		8	-	8	23
Proceeds from sale of real estate		-	-	63	-
Interest paid (received)		8	(34)	28	26
Distributions received from marketable securities		39	39	78	78
Net cash used in investing activities		(460)	(930)	(798)	(908)
CASH FLOWS USED IN FINANCING ACTIVITIES					
Repayment of finance lease obligations		(83)	(71)	(166)	(148)
Finance costs paid		(358)	(361)	(718)	(720)
Dividends paid to shareholders	9	(403)	(403)	(806)	(806)
Payment for buy-back of common shares	9	-	-	-	(23)
Net cash used in financing activities		(844)	(835)	(1,690)	(1,697)
Effects of exchange rate changes on the balance of cash held in foreign currencies – (loss) gain		(47)	8	229	(65)
Net increase (decrease) in cash and cash equivalents		2,091	772	(296)	(6,258)
Cash and cash equivalents at the beginning of the period		6,546	1,908	8,933	8,938
Cash and cash equivalents at the end of the period		\$ 8,637	\$ 2,680	\$ 8,637	\$ 2,680

The accompanying notes are an integral part of these condensed consolidated financial statements.

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



1. General information

PFB Corporation (“PFB” or the “Corporation”) is a Canadian public company incorporated under the Alberta Business Corporations Act and has its head office in Calgary, Alberta, Canada. The Corporation’s corporate office is located at 100, 2886 Sunridge Way NE, Calgary, Alberta, Canada T1Y 7H9. The principal business activity of the Corporation is manufacturing insulating building products made from expanded polystyrene materials and marketing these products in North America.

The Corporation’s wholly-owned subsidiaries operate manufacturing facilities and sales operations in the provinces of British Columbia, Alberta, Saskatchewan, Manitoba, and Ontario in Canada, and in the States of Michigan, Idaho and Ohio, USA.

2. Statement of compliance

These interim condensed consolidated financial statements for the three and six month periods ended June 30, 2015 and 2014, have been prepared in accordance with International Accounting Standard (IAS) 34, *Interim Financial Reporting*. Accordingly, certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards (IFRS) have been omitted. These interim condensed consolidated financial statements should be read in conjunction with the Corporation’s audited consolidated financial statements for the years ended December 31, 2014 and 2013.

These interim condensed consolidated financial statements were approved and authorized for issue by the board of directors of the Corporation at a meeting held on July 28, 2015.

3. Significant accounting policies

3.1 Presentation

These interim condensed consolidated financial statements have been prepared in accordance with the significant accounting policies set out in the Corporation’s audited consolidated financial statements for the years ended December 31, 2014 and 2013.

Certain comparative figures for the three and six month periods ended June 30, 2014 have been reclassified to conform to the presentation adopted in the current period.

These interim condensed consolidated financial statements are presented in Canadian dollars.

The Corporation’s business is subject to seasonal variations and uncertainties. Sales of the Corporation’s products are driven by consumer and industrial demand for insulation and building products. The timing of our customers’ construction projects can be influenced by a number of factors including the prevailing economic climate and weather. Seasonality in the construction results in demand for the Corporation’s products being stronger in the second and third quarters and less strong in the first and fourth quarters of its fiscal cycle. Accordingly, the results of operations for these reporting periods are not necessarily indicative of the results of operations over a full year cycle.

3.2 Consolidation

The interim condensed consolidated financial statements incorporate the accounts of the Corporation and its subsidiaries (entities controlled by the Corporation). All subsidiaries are wholly-owned by the Corporation.

All intra-group transactions, balances, income and expenses have been eliminated in full upon consolidation.

3.3 Application of new and revised International Financial Reporting Standards (IFRSs)

There were no new previously announced accounting standards required to be adopted by the Corporation in its current financial year. The following amendments to certain accounting standards were effective for annual periods beginning on or after July 1, 2014 and were adopted by the Corporation, where applicable:

- **Annual Improvements to IFRSs 2010-2012 & 2011-2013 Cycle**

The IASB issued its Annual Improvements Cycles for years 2010-2012 and years 2011-2013 during 2014.

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



- **Amendment to IAS 19 Employee Benefits**

IAS 19 was amended to clarify how contributions from employees or third parties should be apportioned to the period of employee service. A practical expedient permits contributions to be recognized as a reduction in the service costs if the contributions are independent of the years of service.

The Corporation has determined that the above amendments had no material impact on the disclosures or on amounts recognized in the interim condensed consolidated financial statements.

For the six month period ended June 30, 2015, no new IFRSs have been issued.

4. Critical accounting estimates and judgments

The preparation of financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported carrying amounts of assets and liabilities and the results of operations.

Estimates and underlying assumptions are reviewed on an ongoing basis. Actual results could differ from those estimates.

There were no significant changes in how accounting estimates or judgments have been determined in the interim periods presented.

5. Segment information

The Corporation has two reportable operating segments, Canada and the USA, and each segment applies the same accounting policies, internal controls and reporting systems. Segment performance predominantly focuses on the types of goods and services provided and their geographical locations of manufacturing and distribution.

The chief operating decision maker evaluates performance on the basis of operating income or loss, as reported on a periodic basis. This performance measure is considered to be the most relevant in evaluating the results of each operating segment.

5.1 Segment revenues and income

Segment sales represent sales revenues directly attributable to each segment. Inter-segment sales have been eliminated. There are varying levels of integration between each segment.

The Canadian segment primarily derives its revenues from the sale of expanded polystyrene (“EPS”) foam products, which it manufactures at its facilities in Canada. The USA segment primarily derives its revenues from the sale of EPS foam products, customized log and timber structures made at its facilities in the United States, along with providing design and installation services for its manufactured products.

Segment operating income or loss represents the income or loss as reported by each segment excluding any allocations for corporate income or expenses, one-time non-operating expenses, and foreign exchange gains or losses arising on an inter-segment loan.

Information regarding each reportable operating segment for three and six month periods ended June 30, 2015 and 2014 are set out below:

Three month periods ended June 30	Sales revenues		Operating income	
	2015	2014	2015	2014
Canada	\$ 21,587	\$ 18,447	\$ 3,372	\$ 759
USA	5,729	4,621	32	(191)
Totals for segments	<u>\$ 27,316</u>	<u>\$ 23,068</u>	<u>3,404</u>	<u>568</u>
Corporate - expense			(1)	(12)
Foreign exchange loss on inter-segment loan			(1)	(2)
Consolidated operating income			<u>\$ 3,402</u>	<u>\$ 554</u>

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



Six month periods ended June 30	Sales revenues		Operating income (loss)	
	2015	2014	2015	2014
Canada	\$ 34,933	\$ 30,364	\$ 4,205	\$ (823)
USA	9,915	7,114	(694)	(962)
Totals for segments	\$ 44,848	\$ 37,478	3,511	(1,785)
Corporate – expense			(66)	(24)
Foreign exchange (loss) gain on inter-segment loan			(8)	1
Consolidated operating income (loss)			\$ 3,437	\$ (1,808)

5.2 Segment assets and liabilities

Management measures capital employed using net segmented assets. The reconciliation of segmented assets and segmented liabilities in relation to total consolidated assets and liabilities is set out in the table below:

	As at June 30, 2015	As at Dec 31, 2014
Assets		
Segmented assets	\$ 57,128	\$ 51,413
Assets not allocated to segments:		
Cash and cash equivalents	8,637	8,933
Freehold land and buildings	6,748	6,642
Restricted marketable securities	2,362	2,227
Corporate – income taxes recoverable	1	32
Total assets	\$ 74,876	\$ 69,247
Liabilities		
Segmented liabilities	\$ 15,497	\$ 12,210
Liabilities not allocated to segments:		
Finance lease obligations	14,314	14,416
Corporate – deferred income tax liability	33	-
Total liabilities	\$ 29,844	\$ 26,626
Net segmented assets		
Canada	\$ 34,181	\$ 32,002
USA	7,450	7,201

5.3 Other segment information

	Three month periods ended June 30		Six month periods ended June 30	
	2015	2014	2015	2014
Additions to non-current assets:				
Canada	\$ 270	\$ 935	\$ 642	\$ 1,035
USA	245	-	333	-
Total	\$ 515	\$ 935	\$ 975	\$ 1,035
Depreciation and amortization:				
Canada	\$ 648	\$ 641	\$ 1,297	\$ 1,277
USA	175	160	350	325
Total	\$ 823	\$ 801	\$ 1,647	\$ 1,602
Inter-segment sales	\$ 1,108	\$ 330	\$ 1,839	\$ 472

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



6. Inventories

	As at June 30, 2015	As at Dec 31, 2014
Raw materials	\$ 4,462	\$ 4,978
Work in progress	2,679	2,256
Finished goods	2,835	1,660
	\$ 9,976	\$ 8,894

The cost of inventories recognized as an expense in cost of sales during the three and six month periods ended June 30, 2015 was \$17,393 and \$30,041 (2014 - \$15,967 and \$29,212), respectively.

The cost of inventories recognized as an expense during the three and six month periods ended June 30, 2015, includes \$158 and \$273, respectively, (2014 - \$167 and \$278) in respect of write-downs of inventory to net realizable value.

There were no reversals of any cost to net realizable value write-downs in the three and six month periods ended June 30, 2015 or 2014.

Eligible inventories held by the Corporation's Canadian subsidiary have been pledged as security with a bank in support of revolving credit facilities. The revolving credit facilities were unused as at June 30, 2015 and 2014.

7. Property, plant and equipment

Cost	Freehold land	Buildings	Plant and equipment	Assets under finance lease	Assets under construction	Total
Balance at January 1, 2014	\$ 2,118	\$ 8,957	\$ 35,794	\$ 15,492	\$ 174	\$ 62,535
Additions	-	128	1	216	880	1,225
Disposal of PP&E assets	-	-	(333)	(78)	-	(411)
Transfers between asset classes	-	8	444	-	(452)	-
Effect of foreign currency changes	1	17	16	(2)	-	32
Balance at June 30, 2014	2,119	9,110	35,922	15,628	602	63,381
Additions	-	36	2	94	1,106	1,238
Disposal of PP&E assets	-	(28)	(120)	(132)	-	(280)
Transfers between asset classes	-	902	422	(26)	(1,298)	-
Effect of foreign currency changes	78	472	431	18	-	999
Balance at December 31, 2014	2,197	\$ 10,492	\$ 36,657	\$ 15,582	\$ 410	\$ 65,338
Additions	-	-	6	52	862	920
Disposal of PP&E assets	-	-	(90)	-	-	(90)
Transfers between asset classes	-	1	644	-	(645)	-
Effect of foreign currency changes	73	454	414	18	13	972
Balance at June 30, 2015	\$ 2,270	\$ 10,947	\$ 37,631	\$ 15,652	\$ 640	\$ 67,140

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



Accumulated Depreciation						
Balance at January 1, 2014	\$ -	\$ 4,144	\$ 22,402	\$ 1,107	\$ -	\$ 27,653
Depreciation expense	-	272	1,002	457	-	1,731
Disposal of PP&E assets	-	-	(333)	(66)	-	(399)
Effect of foreign currency changes	-	(2)	-	-	-	(2)
Balance at June 30, 2014	-	4,414	23,071	1,498	-	28,983
Depreciation expense	-	305	1,000	475	-	1,780
Disposal of PP&E assets	-	(28)	(112)	(127)	-	(267)
Transfers between asset classes	-	78	(52)	(26)	-	-
Effect of foreign currency changes	-	142	212	4	-	358
Balance at December 31, 2014	-	4,911	24,119	1,824	-	30,854
Depreciation expense	-	323	1,000	472	-	1,795
Disposal of PP&E assets	-	-	(90)	-	-	(90)
Effect of foreign currency changes	-	145	212	4	-	361
Balance at June 30, 2015	\$ -	\$ 5,379	\$ 25,241	\$ 2,300	\$ -	\$ 32,920
Net book values						
June 30, 2014	\$ 2,119	\$ 4,696	\$ 12,851	\$ 14,130	\$ 602	\$ 34,398
December 31, 2014	2,197	5,581	12,538	13,758	410	34,484
June 30, 2015	2,270	5,568	12,390	13,352	640	34,220

Assets under construction as at June 30, 2015 are expected to be available for use in 2015.

Depreciation expense for the three and six month periods ended June 30, 2015, in the amounts of \$792 and \$1,580 (2014 - \$777 and \$1,541) is included in cost of sales, with amounts of \$69 and \$138 (2014 - \$55 and \$120) included in selling expenses, and amounts of \$37 and \$77 (2014 - \$36 and \$70) included in administrative expenses, respectively.

8. Finance lease obligations

The Corporation's finance lease obligations as at June 30, 2015, and December 31, 2014, are as stated in the following table:

	Minimum lease payments	
	Jun 30, 2015	Dec 31, 2014
No later than one year	\$ 1,749	\$ 1,743
Later than one year and not later than five years	6,520	6,506
Later than five years	23,600	24,428
Total minimum lease payments	31,869	32,677
Less: amounts representing finance costs	17,555	18,261
Present value of minimum lease payments	\$ 14,314	\$ 14,416

Finance lease obligations are included in the condensed consolidated balance sheets as follows:

	Jun 30, 2015	Dec 31, 2014
Current	\$ 333	\$ 321
Long-term	13,981	14,095
Total	\$ 14,314	\$14,416

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



9. Issued capital

9.1 Normal Course Issuer Bid

In the three month periods ended June 30, 2015 and 2014, the Corporation did not purchase any of its common shares for cancellation under a normal course issuer bid.

In the six month period ended June 30, 2015, the Corporation did not purchase any of its common shares for cancellation under a normal course issuer bid. In the comparative six month period ended June 30, 2014, the Corporation purchased for cancellation 4,700 of its common shares for an aggregate price of \$23, of which \$9 was charged to retained earnings as a premium on redemption of the common shares.

9.2 Dividends

In the first quarter of 2015, the Corporation's board of directors declared a regular quarterly dividend of \$0.06 (2014 - \$0.06) per common share which was paid in February of each year, respectively. The dividend payment in February 2015 amounted to \$403 (2014 - \$403).

In the second quarter of 2015, the Corporation's board of directors declared a regular quarterly dividend of \$0.06 (2014 - \$0.06) per common share which was paid in May of each year, respectively. The dividend payment in May 2015 amounted to \$403 (2014 - \$403).

10. Financial instruments

10.1 Fair Value Hierarchy

The Corporation, through its financial assets and liabilities, is exposed to a variety of risks that may affect the fair value of its financial instruments with each carrying varying degrees of significance which could affect the Corporation's ability to achieve its strategic objectives of growing its operations and increasing shareholder returns.

The following fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value of financial instruments classified as FVTPL. The three levels of the fair value hierarchy are described below:

Level 1: Fair value based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.

Level 2: Fair value based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability.

Level 3: Fair value based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

The carrying amounts of the financial instruments are a reasonable approximation of their fair value. A summary of the classifications and carrying values of financial instruments held by the Corporation as at June 30, 2015 and December 31, 2014, are stated in the following table:

Financial instrument	Category	Measurement	Hierarchy	Jun 30, 2015	Dec 31, 2014
				Carrying Amount	Carrying Amount
Cash and cash equivalents	FVTPL	Fair value	Level 1	\$ 8,637	\$ 8,933
Restricted marketable securities	Available for sale	Fair value	Level 1	2,362	2,227
Trade receivables	Loans and receivables	Amortized cost	N/A	13,207	8,931
Trade and other payables	Other financial liabilities	Amortized cost	N/A	(8,379)	(7,089)
Finance lease obligations	Other financial liabilities	Amortized cost	N/A	(14,314)	(14,416)
Deferred operating lease obligations	Other financial liabilities	Amortized cost	Level 2	(298)	(178)

During the second quarter of 2015, there were no transfers between level 1 and level 2 fair value measurements.

The estimated fair value of each class of financial instruments, the methods and assumptions that were used to determine it are as follows:

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2015 and 2014

Thousands of Canadian dollars, except per share amounts



- The carrying amount of cash and cash equivalents, trade receivables, and trade and other payables approximate fair value due to the short-term maturity of those instruments.
- Marketable securities – restricted, consist of units of a publicly-traded Canadian REIT which are marked-to-market based on the quoted price of the units on the Toronto Stock Exchange at the end of each reporting period.
- The fair value of the obligations related to buildings and equipment under finance leases is comparable to their carrying amount given that rent is generally at market value.
- Deferred operating lease obligations consist of contracts that specify certain lease incentives and reflect timing differences between amounts expensed on a straight-line basis and when amounts are contractually paid to the lessors. The liability approximates the undiscounted, fair value of lease incentives reversing in the future.

11. Commitments and contingencies

11.1 Performance bonds

From time to time, under the terms of certain sales contracts, the Corporation's subsidiaries may be required to provide a performance bond as security should, in the unlikely event, the subsidiary not fulfil its contractual obligations. Performance bonds are considered normal practice for suppliers and contractors participating in larger construction projects, usually of a public nature. In the USA, government agencies in certain states have requirements for bonds to be posted when certain types of licensing applications are made in any of those states.

As at June 30, 2015, the Canadian segment did not have any performance bonds outstanding (December 31, 2014 - \$1,600). In the USA, performance bonds in the amount of \$661 were pledged to various government agencies as at June 30, 2015 (December 31, 2014 - \$614).

11.2 Expenditures for property, plant and equipment

As at June 30, 2015, the Corporation had commitments of \$736 for purchasing property, plant and equipment.

12. Supplementary cash flow information

12.1 Changes in non-cash working capital

Increase (decrease) in:	Three month periods ended June 30		Six month periods ended June 30	
	2015	2014	2015	2014
Trade receivables	\$ 3,986	\$ 1,499	\$ 4,276	\$ 2,432
Inventories	(566)	156	1,082	2,290
Prepaid expenses	11	161	182	179
Trade and other payables	(1,656)	(1,935)	(1,290)	(820)
Deferred revenue	(980)	(736)	(1,677)	(1,554)
	\$ 795	\$ (855)	\$ 2,573	\$ 2,527

12.2 Non-cash transactions excluded from the consolidated statement of cash flows

	Three month period ended June 30		Six month period ended June 30	
	2015	2014	2015	2014
Property, plant and equipment acquired with finance lease obligations	\$ 52	\$ 112	\$ 52	\$ 216



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