



Second Quarter Report 2017

For the three and six month periods ended June 30, 2017 and 2016

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Management's discussion and analysis (MD&A)

The following discussion and analysis of the consolidated results of operations and financial condition of PFB Corporation ("PFB" or the "Corporation") should be read in conjunction with the Corporation's unaudited interim condensed consolidated financial statements for the three and six month periods ended June 30, 2017 and 2016 and notes thereto and in conjunction with the Corporation's annual MD&A for the year ended December 31, 2016.

PFB's unaudited interim condensed consolidated financial statements for the three and six month periods ended June 30, 2017 and 2016 have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*.

Management is required to make certain estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses, and related disclosure of contingent assets and liabilities. Management believes that the estimates and assumptions are reasonably based on information available at the time that such estimates and assumptions were made. These estimates and assumptions have been discussed with the Audit Committee of the Board of Directors of the Corporation. Actual results may differ under different assumptions and conditions.

This MD&A has been prepared as of July 27, 2017. All figures in this MD&A are stated in thousands of Canadian dollars, except where stated otherwise.

1. Advisory regarding forward looking statements

Securities laws encourage public issuers to disclose forward-looking information in their MD&A so that investors can get a better understanding of future prospects and make informed investment decisions. Forward-looking information and statements included in this interim MD&A about PFB's objectives and management's expectations, beliefs, intentions or strategies for the future are not guarantees of future performance and should not be unduly relied upon.

All forward-looking statements reflect management's current views as at July 27, 2017, with respect to future events, and they are subject to certain risks, uncertainties and assumptions that may cause the actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

Such risks, uncertainties and assumptions include, but are not limited to: general economic conditions; the cost and availability of capital; actions by government authorities; actions by regulatory authorities; availability of raw materials; changes in raw materials prices; currency exchange rates; interest rates; competitor activity; industry pricing pressures; seasonality of the construction industry; and weather related factors. A more detailed assessment of the risks that could cause actual results to materially differ from current expectations can be found in the Risk Management and Assessment section of the Corporation's annual MD&A or in the Risk Factors section of the Annual Information Form for the year ended December 31, 2016.

2. Summary of quarterly financial data

	2017		2016				2015	
	Qtr. 2	Qtr. 1	Qtr. 4	Qtr. 3	Qtr. 2	Qtr. 1	Qtr. 4	Qtr. 3
Sales	\$ 29,376	\$ 19,487	\$ 25,058	\$ 28,838	\$ 28,480	\$ 19,157	\$ 24,440	\$ 29,849
Gross profit	5,473	2,944	5,932	7,434	7,466	3,843	5,203	7,366
Gross profit margin %	18.6	15.1	23.7	25.8	26.2	20.1	21.3	24.7
Operating income (loss)	745	(1,212)	2,039	3,104	3,130	(6)	1,437	3,378
Net income (loss)	412	(890)	1,145	1,936	1,762	(155)	836	2,212
Earnings (loss) per share:								
Basic and diluted	0.06	(0.13)	0.17	0.29	0.26	(0.02)	0.12	0.33
EBITDA ¹	1,762	32	2,996	4,066	4,088	955	2,426	4,319
EBITDA per share ¹	0.26	-	0.44	0.61	0.61	0.14	0.36	0.64

3. Consolidated statements of income (loss) (unaudited)

	Three month periods ended June 30		Six month periods ended June 30	
	2017	2016	2017	2016
Sales	\$ 29,376	\$ 28,480	\$ 48,863	\$ 47,637
Cost of sales	(23,903)	(21,014)	(40,446)	(36,328)
Gross profit	5,473	7,466	8,417	11,309
Selling expenses	(2,958)	(2,666)	(5,653)	(5,209)
Administrative expenses	(1,781)	(1,648)	(3,222)	(2,915)
Other gains (losses)	11	(22)	(9)	(61)
Operating income (loss)	745	3,130	(467)	3,124
Gain on sale of marketable securities	-	-	275	-
Investment income	19	50	69	116
Finance costs	(196)	(355)	(476)	(713)
Income (loss) before taxes	568	2,825	(599)	2,527
Income tax (expense) recovery	(156)	(1,063)	121	(920)
Net income (loss) for the period	\$ 412	\$ 1,762	\$ (478)	\$ 1,607
Earnings (loss) per share - \$ per share				
Basic and diluted	\$ 0.06	\$ 0.26	\$ (0.07)	\$ 0.24
Funds flow from operations ¹	\$ 1,837	\$ 4,066	\$ 1,506	\$ 5,288
Funds flow from operations per share ¹	0.27	0.61	0.22	0.79

¹ Non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers. Definitions of non-GAAP and additional GAAP measures used in the tables in Sections 2 and Section 3 above, along with relevant other notes, are detailed in Section 19 of this MD&A.

The Corporation's operations follow seasonal patterns in the construction industry which influences the timing of sales and earnings in the annual reporting cycle. Sales in the first and fourth quarter of each year are typically the lowest in the annual reporting cycle.

4. Consolidated results of operations

Sales

Consolidated sales were \$29,376 in the three month period ended June 30, 2017, an increase of \$896 or 3.2% from sales of \$28,480 in the comparative three month period of 2016.

A slight devaluation of the Canadian dollar in Q2/17 period, compared to the Q2/16 period, resulted in a slight favorable foreign exchange translation adjustment, when converting the USA segment sales into Canadian dollars.

In the six month period ended June 30, 2017, consolidated sales were \$48,863, an increase of \$1,226 or 2.6% from sales of \$47,637 in the comparative six month period of 2016.

Sales continued to show geographical dispersion, with slight growth in certain non-oil producing regions in Canada.

Gross profit

Consolidated gross profit was \$5,473 in the three month period ended June 30, 2017, as compared to \$7,466 in the comparative three month period of 2016. Gross profit margin decreased to 18.6% of sales in the current quarter as compared to a gross profit margin of 26.2% in Q2/16.

Consolidated gross profit was \$8,417 in the six month period ended June 30, 2017, as compared to \$11,309 in comparative six month period of 2016. Gross profit margin of 17.2% of sales in the current six month period was lower than a gross profit margin of 23.7% reported in the comparative six month period of 2016.

The decrease in gross profit in the current and prior quarter was predominantly driven by elevated raw material input costs used in manufacturing, which commenced in the first quarter and carried forward into the second quarter. The cost of inventories recognized as an expense in cost of sales during the current and six month period ended June 30, 2017 was \$21,410 and \$36,218 contrasted with the 2016 periods of \$18,694 and \$32,549, respectively. Over the current six month period ended June 30, 2017, the cost of inventories recognized as an expense in cost of sales spiked \$3,669, compared with the six month period ended June 30, 2016.

A slight devaluation of the Canadian currency in the current period, compared to the prior period, exacerbated the cost of raw materials, which are purchased in US dollars.

Selling and administrative expenses

Selling and administrative expenses have increased with sales but continue to remain broadly aligned with the expenses in the comparative quarter of 2016, or about 10.1% of sales for the quarter and 9.4% with the comparative quarter. The six month period increase of \$444 in selling and administrative expenses, compared to the comparative 2016 six month period are primarily related to additional commissioned sales staff, commissions and marketing expenses.

Operating income (loss)

Operating income of \$745 in the current quarter compared to operating income of \$3,130 reported in Q2/16, an unfavorable variance of \$2,385.

In the six month period ended June 30, 2017, an operating loss of \$467 compared to operating income of \$3,124 reported in the comparative six month period of 2016, which is an unfavorable variance of \$3,591.

The primary reason for the decreased operating income was a spike in basic raw material input costs. Additionally, lower margin sales mix, increased selling and one-time administrative costs related to the property purchase, resulted in decreased operating income in the current six month period.

Income (loss) before taxes

In the current quarter, income before taxes of \$568 was reported as compared to income before taxes of \$2,825 in Q2/16.

In the six month period ended June 30, 2017, a loss before taxes of \$599 was reported as compared to income before taxes of \$2,527 reported in the comparative six month period of 2016.

The income (loss) before taxes for the three and six month periods ended June 30, 2017, includes reduced finance costs of approximately \$84 and \$251, respectively attributed to the extinguishment of the lease obligations related to the Crossfield property purchase. Similarly, reduced investment income in the three and six month period ended June 30, 2017 reflects the sale of trust units released from escrow in the first quarter of 2017.

Income taxes

Income tax expense in the current period was \$156 as compared to income tax expense of \$1,063 in Q2/16. The decreased income tax expense relates to reduced income for taxes.

The second quarter consolidated effective income tax rate of 27.5%, is inclusive of tax adjustments related to the Crossfield transaction completed in the first quarter.

Net income (loss)

Net income of \$412 in the current quarter compares to net income of \$1,762 reported in the comparative quarter of 2016. In the six month period ended June 30, 2016, a net loss of \$478 compared to net income of \$1,607 in the comparative six month period of 2016.

Earnings (loss) per share

Basic earnings per share in the current quarter were \$0.06 as compared to earnings per share of \$0.26 reported in Q2/16. In the six month period ended June 30, 2017, a loss per share of \$0.07 compared to earnings per share of \$0.24 reported in the comparative six month period of 2016.

5. Reportable operating segments

The Corporation has two reportable operating segments:

Operating segments	Description of segments
Canada	Manufacturing and sales operations located in Canada for expanded polystyrene (EPS) products and structural insulating panels <i>Brands:</i> Plasti-Fab [®] EPS Product Solutions [®] ; Advantage ICF System [®] ; and Insulspan [®] SIPS; DuroFoam [®]
United States of America (USA)	Manufacturing and sales operations located in the USA for EPS products, building systems and structures, design services and installations <i>Brands:</i> Plasti-Fab [®] EPS Product Solutions [®] ; Insulspan [®] SIPS; DuroSpan [™] ; Riverbend [®] Timber Framing; Precision Craft [®] Log & Timber Homes; M.T.N. Design SM ; Total Home Solution [®] ; Point Zero [™] ; TimberScape [™]

Each operating segment mirrors the Corporation's accounting policies (as described in note 2 to the audited consolidated financial statements for the years ended December 31, 2016 and 2015) and its internal controls and reporting systems.

Segment performance predominantly focuses on the types of goods and services offered and their geographical locations of manufacturing and distribution. The chief operating decision maker evaluates performance on the basis of operating income or loss, as reported on a periodic basis. This performance measure is considered to be the most relevant in evaluating the results of each operating segment.

5.1 Segment revenues and income

Segment sales represent sales revenues directly attributable to each segment after inter-segment sales have been eliminated (see supplemental disclosures in the other segment information table). There are varying levels of integration between each segment.

Segment operating income or loss represents the income or loss reported by each segment excluding any allocations of corporate income or expenses, and foreign exchange gains or losses arising on an inter-segment loan.

Information regarding each reportable operating segment for the three and six month periods ended June 30, 2017 and 2016, is set out below:

Three month periods ended June 30	Sales revenues		Operating income	
	2017	2016	2017	2016
Canada	\$ 18,672	\$ 18,565	\$ 188	\$ 1,746
USA	10,704	9,915	314	1,380
Totals for segments	\$ 29,376	\$ 28,480	502	3,126
Corporate – income (expense)			243	(36)
Foreign exchange gain on inter-segment loan			-	40
Consolidated operating income			\$ 745	\$ 3,130
Six month periods ended June 30	Sales revenues		Operating (loss) income	
	2017	2016	2017	2016
Canada	\$ 32,167	\$ 30,987	\$ (485)	\$ 2,195
USA	16,696	16,650	45	1,025
Totals for segments	\$ 48,863	\$ 47,637	(440)	3,220
Corporate - expense			(25)	(82)
Foreign exchange loss on inter-segment loan			(2)	(14)
Consolidated operating (loss) income			\$ (467)	\$ 3,124

(a) Canadian segment

Sales

Sales generated by the Canadian segment increased from \$18,565 in Q2/16 to \$18,672 in the current quarter, an increase of 0.6% or \$107, which contributed to year-to-date sales increase of \$1,180 or 3.8% over the corresponding six month period of 2016 to \$32,167 for the first six months of 2017.

Sales on the western coast remained robust, whereas in the oil producing regions remained flat. Prolonged periods of wet weather and increased competitor activity in the eastern regions resulted in nearly flat sales. In the oil producing regions of the Canadian segment, revenue stabilized, declining by 0.4% during Q2/17 and 1.6% for the six month period compared to the 2016 periods, respectively.

Operating income (loss)

The Canadian segment reported operating income of \$188 in the current quarter, a decrease of \$1,558 as compared to operating income of \$1,746 reported in Q2/16.

In the six month period ended June 30, 2017, the Canadian segment reported operating loss of \$485 as compared to operating income of \$2,195 in the comparative six month period of 2016, a negative variance of \$2,680.

The diminished operating income was primarily related to increased raw material input costs and to a lesser extent by increased labor costs.

(b) USA segment

Sales

As reported in Canadian dollars, sales in the USA segment increased from \$9,915 in Q2/16 to \$10,704 in the current quarter, an increase of \$789 or 8.0%. Average foreign exchange rates experienced by the Corporation during the periods reflected a slight devaluation of the Canadian currency from an average rate of \$1.29 per US\$1.00 in the 2016 comparative period, to an average rate of approximately \$1.34 per US\$1.00 in the current year periods.

Eliminating the effect of foreign exchange fluctuations, the sales, expressed in USA dollars, were \$7,982 in the current quarter or 3.7% higher than Q2/16 sales of \$7,694.

As reported in Canadian dollars, sales in the USA segment increased slightly from \$16,650 in six month period ending June 30, 2016, to \$16,696 in the current six month period, an increase of \$46 or 0.3%. Average foreign exchange rates experienced by the Corporation during the six month periods remained consistent with the 2016 comparative period, at an average rate of approximately \$1.33 per US\$1.00.

Eliminating the effect of foreign exchange fluctuations, the sales, expressed in USA dollars, were \$12,503 in the current six month period or 0.9% lower than sales of \$12,621 in the comparative six month period.

Operating income (loss)

The USA segment reported operating income of \$314 in the current quarter as compared to operating income of \$1,380 in the comparative quarter of 2016. This represents a decrease of \$1,066. In the six month period ended June 30, 2017, the USA segment reported an operating income of \$45 as compared to an operating income of \$1,025 in the comparative six month period of 2016, an unfavorable variance of \$980.

The diminished operating income was related to higher raw material, labour, selling and marketing costs.

5.2 Segment assets and liabilities

Management measures capital employed using net segmented assets. The reconciliation of segmented assets and liabilities in relation to consolidated assets and liabilities is set out in the table below:

	As at June 30, 2017	As at Dec 31, 2016
Assets		
Segmented assets	\$ 50,226	\$ 51,616
Assets not allocated to segments:		
Cash and cash equivalents	4,645	17,171
Freehold land and buildings	24,018	7,234
Restricted marketable securities	1,260	2,803
Corporate – income taxes	34	13
Total assets	<u>\$ 80,183</u>	<u>\$ 78,837</u>
Liabilities		
Segmented liabilities	\$ 16,946	\$ 12,803
Liabilities not allocated to segments:		
Bank indebtedness	1,330	-
Finance lease obligations	3,176	14,220
Long-term debt	9,071	-
Corporate – income taxes	-	168
Total liabilities	<u>\$ 30,523</u>	<u>\$ 27,191</u>
Net segmented assets		
Canada	\$ 24,951	\$ 31,359
USA	8,329	7,454

5.3 Other segment information

	Three month periods ended June 30		Six month periods ended June 30	
	2017	2016	2017	2016
Additions to non-current assets:				
Canada	\$ 194	\$ 623	\$ 282	\$ 2,008
USA	391	159	497	213
Total	<u>\$ 585</u>	<u>\$ 782</u>	<u>\$ 779</u>	<u>\$ 2,221</u>
Depreciation and amortization:				
Canada	\$ 555	\$ 631	\$ 1,142	\$ 1,258
USA	180	185	359	373
Total	<u>\$ 735</u>	<u>\$ 816</u>	<u>\$ 1,501</u>	<u>\$ 1,631</u>
Inter-segment sales	<u>\$ 1,439</u>	<u>\$ 1,233</u>	<u>\$ 3,292</u>	<u>\$ 2,316</u>

6. Liquidity

Sources of liquidity

The Corporation expects its current cash balances, future cash flows generated by operations, and unused credit facilities will be sufficient to fund its ongoing business requirements over the next twelve months, including: working capital; contractual obligations; and payment of regular dividends.

Cash

Cash and cash equivalent balances as at June 30, 2017 and December 31, 2016 were as follows:

	June 30, 2017	December 31, 2016
Cash held with banks	\$ 4,488	\$ 10,067
Short-term investments	-	7,067
Restricted cash	157	37
	\$ 4,645	\$ 17,171

PFB's cash balances typically fluctuate with the seasonality of its business. The reduction in cash balances for the six month period 2017 is primarily related to cash used to fund the acquisition of the leased property, the extinguishment of the lease liability at the Crossfield, Alberta site and to fund increased non-cash working capital.

Restricted cash comprises of cash collected from certain customers of the USA segment which is contractually segregated from other cash as it is held for making disbursements to suppliers and service providers specific to those customer's contracts.

Bank credit facilities

The Canadian revolving credit facilities were drawn down by \$1,330 as at June 30, 2017. Repayments in the second quarter were \$845. Repayment of the credit facility is expected during 2017.

Summary of cash flows

A summary of cash flows for the three and six month periods ended June 30, 2017 and 2016 are shown in the following table:

	Three month periods ended June 30		Six month periods ended June 30	
	2017	2016	2017	2016
Net cash flows from (used in):				
Operating activities	\$ 2,199	\$ 3,007	\$ (3,638)	\$ (1,581)
Investing activities	(561)	(704)	(8,478)	(2,003)
Financing activities	(1,646)	(924)	(245)	(1,790)
Effect of foreign exchange on cash held in foreign currency - (loss)	(268)	(17)	(165)	(336)
Net (decrease) increase in cash and cash equivalents	\$ (276)	\$ 1,362	\$ (12,526)	\$ (5,710)
Cash and cash equivalents – beginning of period	4,921	9,180	17,171	16,252
Cash and cash equivalents – end of period	\$ 4,645	\$ 10,542	\$ 4,645	\$ 10,542

(a) Operating activities

Net cash from operating activities was \$2,199 in the current quarter as compared to \$3,007 in the comparative quarter of 2016, a decrease of \$808. In the six month period ended June 30, 2017, net cash used in operating activities was \$3,638 versus net cash used in operating activities of \$1,581 in the comparative six month period of 2016, a variance of \$2,057.

Generally, net cash from operating activities decreased as a result of decreased net income, as compared to the 2016 comparative periods.

(b) Investing activities

Net cash used in investing activities was \$561 in the current quarter as compared to cash flows used in investing activities of \$704 in Q2/16. In the six month period ended June 30, 2017, net cash used in investing activities was \$8,478 versus net cash used in investing activities of \$2,003 in the comparative six month period of 2016. The purchase of the Crossfield property in Q1/17 contributed to the significant cash used in investing activities during the six month period.

(c) Financing activities

Net cash used in financing activities in the current quarter was \$1,646 as compared to net cash used in financing activities of \$924 in the comparative quarter of 2016.

In the six month period ended June 30, 2017, net cash used in financing activities were \$245 versus \$1,790 in the comparative six month period of 2016. Net cash used in financing activities increased in Q2/17 compared to Q2/16 as a result of repayment of an operating loan.

The changes in non-cash working capital amounts which occurred in the six month period ended June 30, 2017 are shown in the following table:

	Jun 30, 2017	Dec 31, 2016	Change
Trade receivables	\$ 14,313	\$ 7,643	\$ 6,670
Inventories	11,868	10,010	1,858
Prepaid expenses	1,320	1,111	209
Trade and other payables	(10,654)	(8,383)	(2,271)
Deferred revenue	(4,673)	(2,821)	(1,852)
	\$ 12,174	\$ 7,560	\$ 4,614

Non-cash working capital increased in the six month period ended June 30, 2017 by \$4,614 (2016 - \$4,480).

The increased trade receivables balance is reflective of higher sales and the seasonality of the sales cycle.

Inventory levels have increased since the beginning of the year, which is normal in the operating cycle to support increased activity. Inventory of raw materials at Q2/17 were \$5,349 or \$517 higher than Q2/16, which is reflective of the higher raw material costs of styrene which experienced a 66% spike in Q1/17.

The increase in trade and other payables of \$2,271 since the beginning of the year is reflective of normal operating activities and reflective of the seasonality of the business cycle.

Deferred revenue has increased in the current six month period by an aggregate amount of \$1,852, reflective of continued increased sales contract activity in the USA segment.

7. Capital resources

Capital structure

The primary objective of the Corporation when managing its capital is to provide a targeted rate of return while safeguarding corporate assets and ensuring the Corporation's ability to continue as a going concern. The basic components of the Corporation's current capital structure are shareholders' equity and long-term debt. The core of the Corporation's capital management activities is the successful management of cash and deployment of capital.

The Corporation's capital structure as at June 30, 2017 and December 31, 2016, is outlined in the following table:

	Jun 30, 2017	December 31, 2016
Long-term debt	\$ 9,071	\$ -
Shareholders' equity	49,660	51,646
	\$ 58,731	\$ 51,646

Share capital

The Corporation has one class of publicly traded voting common shares. A summary of the Corporation's share capital position as at June 30, 2017 and December 31, 2016, is set forth in the following table:

	June 30, 2017 (Six Months)		December 31, 2016 (Twelve Months)	
	Number of Common Shares	Amount	Number of Common Shares	Amount
Balance, beginning of period	6,716,003	\$ 20,947	6,716,003	\$ 20,947
Balance, end of period	6,716,003	\$ 20,947	6,716,003	\$ 20,947

Share-based options

The Corporation does not have any outstanding share-based options.

Dividends

In the first quarter of 2017, the Corporation's board of directors declared a regular quarterly dividend of \$0.07 (2016 - \$0.06) per common share which was paid in the month of February in each year, respectively. The dividend payment in February 2017 amounted to \$470 (2016 - \$403).

In the second quarter of 2017, the Corporation's board of directors declared a regular quarterly dividend of \$0.07 (2016 - \$0.07) per common share which was paid in the month of May in each year, respectively. The dividend payment in May 2017 amounted to \$470 (2016 - \$470).

Dividends paid by the Corporation qualify as eligible dividends and satisfy the enhanced gross-up and dividend tax credit change enacted under Canadian tax law.

Comprehensive income (loss)

Comprehensive income consists of net income or loss, together with certain other economic gains and losses which, collectively, are described as "other comprehensive income" and those items are excluded from the consolidated statements of income.

A summary of comprehensive income (loss) for the three and six month periods ended June 30, 2017 and 2016 is as follows:

	Three month periods ended June 30		Six month periods ended June 30	
	2017	2016	2017	2016
Net income (loss) for the period	\$ 412	\$ 1,762	\$ (478)	\$ 1,607
Other comprehensive (loss) income loss	(348)	61	(568)	(812)
Comprehensive income (loss) for the period	\$ 64	\$ 1,823	\$ (1,046)	\$ 795

In the second quarter of 2017, comprehensive income was \$64 as compared to comprehensive income of \$1,823 in the comparative quarter of 2016. Other comprehensive loss of \$348 in the current quarter consisted of a loss of \$452 (Q2/16 - loss of \$82) attributed to foreign currency translation when consolidating PFB's USA operations, and a gain of \$104 (Q2/16 - gain of \$143) representing unrealized gains on restricted marketable securities, net of tax.

Included in accumulated comprehensive income at June 30, 2017, were foreign currency translation adjustments totaling \$2,746, gains from marking to market available securities for sale of \$236 and \$52 of defined benefit valuation changes, net of tax, for total accumulated other comprehensive income of \$3,034.

Long-term debt

As at February 28, 2017, the Corporation obtained long-term debt at a fixed interest rate of 3.25% from a Canadian bank to fund the purchase of property in Crossfield, Alberta. The long-term debt is being amortized over a 20 year amortization period and subject to renewal in 5 years. The long-term debt is eligible for prepayment privilege, subject to certain prepayment penalties and is supported by a first mortgage on the Corporation's property. Borrowing and closing costs were expensed as incurred.

The Corporation is subject to certain covenants on its long-term debt, one of which is a financial covenant to maintain a Debt Service Coverage Ratio of not less than 1.25:1. The financial covenant ratio is tested on an annual, year-end basis. A test of Debt Service Coverage compliance will be performed on December 31, 2017.

During the course of the second quarter, the Corporation repaid \$81 of principal repayments on long-term debt.

8. Commitments and contractual obligations

8.1 Leases and commitments for PP&E and intangible assets

PFB's contractual obligations and commitments as at June 30, 2017 and December 31, 2016, are as outlined in the following table:

Contractual obligations (Payment due periods)	Total	Within 1 year	2-3 years	4-5 years	Over 5 years
As at June 30, 2017					
Finance lease obligations	\$ 7,547	\$ 597	\$ 1,031	\$ 858	\$ 5,061
Operating lease obligations	9,838	1,275	1,686	1,453	5,424
Commitments for PP&E and intangible assets	609	609	-	-	-
Total contractual obligations	\$ 17,994	\$ 2,481	\$ 2,717	\$ 2,311	\$ 10,485
As at December 31, 2016					
Finance lease obligations	\$ 29,692	\$ 1,717	\$ 3,499	\$ 3,345	\$ 21,131
Operating lease obligations	15,097	1,562	2,359	2,031	9,145
Commitments for PP&E and intangible assets	215	215	-	-	-
Total contractual obligations	\$ 45,004	\$ 3,494	\$ 5,858	\$ 5,376	\$ 30,276

Finance lease obligations in the above table represent the aggregate outstanding principal amounts and related finance costs.

8.2 Performance bonds

As at June 30, 2017, the Canadian segment did not have any performance bonds outstanding (December 31, 2016 - \$nil). In the USA, performance bonds in the amount of \$668 were pledged to various government agencies as at June 30, 2017 (December 31, 2016 - \$691).

9. Financial instruments

The Corporation holds marketable securities in the form of units of a Canadian REIT which is the landlord of certain buildings being leased. The units are restricted as they have been pledged as security for minimum rent obligations for a period of ten years during which time they will be held in an escrow account. The units have been classified as long-term restricted marketable securities on the consolidated balance sheet as at June 30, 2017. The units are marked-to-market based on the quoted price of the units at the end of each accounting period with unrealized gains or losses recorded in other comprehensive income, net of tax.

The Canadian REIT currently pays monthly distributions on the units and the distributions flow to the Corporation as they are paid. The distributions have been included in investment income in the consolidated statement of income.

On February 28, 2017, upon closing of the purchase of leased assets from a Canadian REIT, the Corporation received from escrow 318,421 trust units. During the first quarter, the Corporation sold 318,421 trust units for gross proceeds of \$1,883, resulting in a gain on items that have been reclassified from the consolidated statement of comprehensive income (loss) in the amount of \$275 to the consolidated statement of income (loss). The remaining 183,084 trust units remain in escrow until about March 15, 2023, and continue to result in monthly distributions.

10. Current Outlook

The effects of an increase in our principal raw material costs, caused by manufacturing disruptions in the upstream petrochemical supply chain, that were experienced in the first quarter persisted into early second quarter operations, but normalized by the end of the period. The increased raw material inventory costs of Q1 2017 transferred into higher cost of finished goods inventory that was sold early in Q2 2017. These inventory costs resulted in higher cost of sales by an amount of \$2,716 in Q2 2017 over the comparable 2016 period and by \$3,669 for the six month period. The result was that Q2 2017 financial results substantially underperformed the comparative 2016 period.

The prospects for the balance of the current year are brighter with styrene spot prices currently comparable to the base level in late 2016 prior to the cost run-up. The price of raw materials has returned to its historical normal pricing. During the first quarter, the Corporation implemented price increases with its customers and the beneficial financial effects of the increases should be experienced progressively over the balance of the year. Gross margins during the second quarter did not fully recover from the supply chain shocks of the higher raw material prices. We still expect margins to return to a normal range as the year progresses.

During early July, the CAD/USD foreign exchange rate abruptly changed as the Bank of Canada raised the base short term interest rate. The narrowing of the difference in exchange between the Canadian dollar and the US dollar produces mixed financial effects for our company. The higher valuation of the Canadian dollar operates to reduce the acquisition costs of most raw materials which are acquired in US dollars. On the other hand, it also operates to reduce the valuation of sales made in the United States when these sales are converted into our reporting currency, the Canadian dollar. The Corporation, on a net basis, purchases US dollars to fund operations so the higher Canadian dollar valuation is positive for profitability. From a sales growth perspective in Canadian dollar terms, it could be viewed as a short term impediment. Additionally, the revaluation of the Canadian currency is expected to increase the likelihood of competitors importing their products into Canada. We operate in highly competitive markets for EPS products where impulsive competitor actions can create challenging conditions for all participants.

The influence of world crude oil prices on the economies of North America are the largest driver in the outlook for the Corporation. Weak crude oil prices, from historically higher levels, in the longer term have the potential to maintain stabilized raw material costs. Unfortunately the lower oil prices have had the effect of slowing construction demand and therefore demand for our products in some of our oil producing regional markets since 2015. There are early signs of economic recovery in some of these regions; and broadly, the effect of lower oil prices has overall been positive for the general economy that we operate in and in our continuing cost structure.

Our focus on sales growth continues to be in the United States and we remain cautiously optimistic that the positive momentum there will continue. Growing interest in our nationally branded products that are manufactured in the USA has remained strong. Continued growth in the US housing market would have positive effects on our custom homes business. Additionally, we continue to search for suitable acquisitions to expand our USA initiatives. We do not expect that current controversy over international border trade and the renegotiation of NAFTA to have any substantive adverse effect on our operations at this time. The effect of the previously announced acquisition of our operational site at Crossfield, Alberta has been to reduce cash outlays from approximately \$114 to \$52, per month and this effect will continue into the future.

PFB's balance sheet remains strong and liquid, despite the deployment of approximately \$9,670 of treasury cash to complete the close of the Crossfield property acquisition in the first quarter. PFB's focus is to maintain financial strength.

11. Off-balance sheet arrangements

The Corporation does not believe it has any off-balance sheet arrangements (other than what has been reported in this MD&A) that have, or are reasonably likely to have, a current or future material effect on the Corporation's financial condition, results of operations, or liquidity.

12. Disclosure controls and procedures (DC&P)

The Corporation's disclosure controls and procedures have been designed to provide reasonable assurance that all material information relating to PFB and its operations is identified and communicated to the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as it becomes known so that appropriate decisions can be made regarding public disclosures, as required under the continuous disclosure requirements of securities legislation.

An evaluation of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures was conducted as of June 30, 2017, under the supervision of the CEO and CFO. Based on this evaluation, the CEO and CFO have concluded that the Corporation's disclosure controls and procedures, as defined in National Instrument 52-109, *Certification of Disclosure in Issuers' Annual and Interim Filings*, have been designed to provide reasonable assurance that material information relating to the Corporation, including its consolidated subsidiaries, is made known to them by others in those entities, and to provide reasonable assurance that accurate and complete disclosures in annual and interim filings is completed within the time periods specified.

Notwithstanding the foregoing, no absolute assurances can be made that the Corporation's controls over disclosure will detect or prevent all failures of individuals within the organization to disclose material information otherwise required to be set forth in reports or news releases issued by the Corporation.

13. Internal controls over financial reporting

Management is responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial reports for external reporting purposes in accordance with GAAP.

All control systems contain inherent limitations, no matter how well designed and operated. As a result, management acknowledges that the Corporation's internal controls over financial reporting will not prevent or detect all misstatements due to error or fraud. In addition, management's evaluation of controls can provide only reasonable, not absolute, assurance that all control issues that may result in material misstatements, if any, have been detected.

As at June 30, 2017, the CEO and CFO assessed the effectiveness of the Corporation's internal control over financial reporting and concluded that it was effective and that no material weaknesses in the Corporation's internal control over financial reporting had been identified.

14. Critical accounting policies and estimates

The Corporation prepares its financial statements in accordance with IFRS, which requires assumptions and estimates to be made. The assumptions and estimates require certain judgments to be made which are based on historical experience, current trends, and all information deemed relevant at the time financial statements are prepared.

The Corporation's annual audited consolidated financial statements for the year ended December 31, 2016 and its 2016 annual MD&A outlined the accounting policies and estimates that are critical to the understanding of the Corporation's results of operations and its businesses.

15. Subsequent event

On July 27, 2017, the Corporation's board of directors declared a regular quarterly dividend of \$0.07 per common share. The dividend will be paid on August 31, 2017, to shareholders of record at the close of business on August 16, 2017.

16. Related party transactions

There have been no material changes in related party transactions in the three and six month periods ended June 30, 2017.

17. Risk management and assessment

Detailed descriptions of the Corporation's risk management and assessment can be found in the Corporation's annual MD&A for 2016. There have been no material changes in the uncertainties and material risk factors facing the Corporation since December 31, 2016. Price swings in raw materials, in particular styrene monomer and oriented strand board are volatile and outside the control of PFB. Risks relating to these and other commodity prices can be found in section 17 of the 2016 MD&A.

18. Application of new and revised International Financial Reporting Standards (IFRSs)

New and revised IFRSs effective for annual periods starting on January 1, 2017:

The following amendments to certain accounting standards were effective for annual periods beginning on or after January 1, 2017 and have been adopted by the Corporation, as applicable:

- **Amendments to IAS 12 *Income Taxes***
The amendments clarify the recognition of deferred tax assets for unrealized losses.
- **Amendments to IAS 7 *Statement of Cash Flows***
The amendments clarify certain amendments to disclose changes in liabilities arising from financing activities.
- **Annual Improvements to IFRS's 2014-2016 Cycle**
Amendments to IFRS 1 remove short-term exemptions. Amendments to IFRS 12 clarify disclosure requirements that apply to items classified as held for sale, held for distribution or as discontinued operations. Amendments to IAS 12 clarify an election to measure at fair value through profit or loss an investment in an associate or joint venture.

New and revised accounting standards and interpretations, but not yet effective:

The IASB and International Financial Reporting Interpretations Committee ("IFRIC") have issued the following standards and amendments that have not been applied in preparing these consolidated financial statements as their effective dates fall within annual periods beginning subsequent to the current reporting period.

Proposed Standard	Description	Previous or Related Standard(s)	Effective Date
IFRIC 22 – <i>Foreign Currency Transactions and Advance Consideration</i>	A new standard that provides requirements about which exchange rate to use in reporting foreign currency transactions (such as revenue transactions) when payment is made or received in advance.	IAS 21 – <i>The Effects of Changes in Foreign Exchange Rates</i>	Annual periods beginning on or after January 1, 2018, with early adoption permitted.
IFRS 15 – <i>Revenue from Contracts with Customers</i>	A single standard on revenue recognition that contains a single model that applies to contracts with a customer and two approaches to recognizing revenue; at a point in time or over a period of time.	IAS 11 - <i>Construction Contracts</i> ; IAS 18 - <i>Revenue</i> ; IFRIC 13 - <i>Customer Loyalty Programmes</i> ; IFRIC 15 - <i>Agreements for the Construction of Real Estate</i> ; IFRIC 18 - <i>Transfers of Assets from Customers</i> ; SIC-31 - <i>Revenue - Barter Transactions Involving Advertising Services</i>	Annual periods beginning on or after January 1, 2018, with early adoption permitted.
IFRS 9 – <i>Financial Instruments</i>	A single financial instrument accounting standard addressing: classification and measurement (Phase I), impairment (Phase II) and hedge accounting (Phase III).	IAS 39; IAS 32; IFRS 7 – <i>Financial Instruments: Recognition and Measurement</i> ; <i>Presentation; Disclosures</i>	Annual periods beginning on or after January 1, 2018, with early adoption permitted.
IFRS 16 – <i>Leases</i>	A new standard on lease accounting that results in substantially all lessee leases being recognized on the statement of financial position.	IAS 17 - <i>Leases</i>	Annual periods beginning on or after January 1, 2019, with early adoption permitted.
IFRS 17 – <i>Insurance Contracts</i>	A new standard that establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts.	IFRS 4 – <i>Insurance Contracts</i>	Final standard expected in the first half of 2017 for annual periods beginning on or after January 1, 2021, with early adoption permitted.

Amendment Date	Description	Amended Standard(s)	Effective Date
December 8, 2016	The amendments paragraph 57 to clarify when there is a change of use, with a list of examples of evidence in paragraph 57 (a)–(d).	IAS 40 – <i>Investment Property</i>	Annual periods beginning on or after January 1, 2018.
September 12, 2016	The amendments provide two options for entities that issue insurance contracts – an overlay approach or a deferral approach.	IFRS 4 – <i>Insurance Contracts</i>	Dependent on the application of IFRS 9, with annual periods beginning on or after January 1, 2018.
June 20, 2016	The amendments clarify certain accounting for cash-settled, share-based payment transactions.	IFRS 2 – <i>Share-based Payments</i>	Annual periods beginning on or after January 1, 2018.
April 12, 2016	Amendments clarify certain aspects of the standard and provide some transition relief for modified and completed contracts.	IFRS 15 – <i>Revenue from Contracts with Customers</i>	Annual periods beginning on or after January 1, 2018.
June 7, 2017	The interpretation clarifies the accounting for uncertainties in income taxes.	IAS 12 – <i>Income Taxes</i>	Annual periods beginning on or after January 1, 2019, with early adoption permitted.

Management continues to evaluate the impact of these new standards on the Corporation’s consolidated financial statement measurements and disclosures. The Corporation does not anticipate early adoption of any new standards or amendments. The following provides an update to the disclosure from the annual consolidated financial statements for the year ended December 31, 2016:

IFRS 15 – Revenue from Contracts with Customers

The Corporation has finalized the impacts of IFRS 15 and continues with the implementation phase of reviewing disclosure requirements and financial statement presentation. The Corporation’s current estimate of the time and effort necessary to complete our implementation plan for IFRS 15 extends into late 2017. No material impact is expected on the Company’s consolidated financial statements upon adoption of IFRS 15.

IFRS 16 – Leases

The Corporation continues to assess the standard, the collection of all leases, and anticipates undertaking an initial scoping assessment subsequent to the implementation of IFRS 15. The Corporation intends to adopt IFRS 16 in its financial statements for the annual period beginning on January 1, 2019. The adoption of IFRS 16 will have an impact on the Company’s consolidated financial statements.

IFRS 9 – Financial Instruments

The Corporation is currently assessing the standard and intends to adopt IFRS 9 in its financial statements for the annual period beginning on January 1, 2018.

19. Non-GAAP and additional GAAP measures

PFB uses measurements primarily based on IFRS as issued by the International Accounting Standards Board and also certain secondary non-GAAP measurements.

The non-GAAP measures used by PFB are considered to be useful as complimentary measures in assessing PFB's financial performance. Non-GAAP measurements do not have a standardized meaning prescribed by IFRS and, as such, are unlikely to be comparable in definition to similar measures presented by other companies.

The definitions of non-GAAP and additional GAAP measurements used in this MD&A are stated below:

Measure	Definition
Funds flow from operations	Net cash flows generated by operating activities before changes in non-cash working capital, changes in deferred operating lease obligations, unrealized foreign exchange gain or loss relating to non-cash working capital, and income taxes paid or recovered.
EBITDA	Represents earnings before interest, taxes, depreciation and amortization. EBITDA is an absolute measure of our operating performance and provides an indication of the results generated by our business activities prior to how the activities are financed, how assets are depreciated and amortized, or how results are taxed.
Funds flow from operations per share	Funds flow from operations divided by the weighted average number of shares issued and outstanding for the year.
EBITDA per share	EBITDA divided by the basic weighted average number of shares outstanding in the period.
Gross profit	Gross profit represents sales less cost of sales.
Operating income	Operating income shows us how we have performed before the effects of certain non-operating expenses, financing decisions and taxes.
Gross profit margin	Gross profit divided by sales expressed as a percentage.

The following table shows the reconciliation of quarterly net income (loss) to quarterly EBITDA and related per share amounts for the current quarter and previous seven quarters:

	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	2015 Q3
Net income (loss) (As per financial statements)	\$ 412	\$ (890)	\$ 1,145	\$ 1,936	\$ 1,762	\$ (155)	\$ 836	\$ 2,212
Add back (deduct):								
Income taxes	156	(277)	602	870	1,063	(143)	308	865
Finance costs	196	280	354	354	355	358	356	356
Investment income	(19)	(50)	(62)	(56)	(50)	(66)	(63)	(55)
Depreciation	981	941	932	939	935	942	951	902
Amortization	36	28	25	23	23	19	38	39
EBITDA	1,762	32	2,996	4,066	4,088	955	2,426	4,319
EBITDA per share	0.26	-	0.44	0.61	0.61	0.14	0.36	0.64

Condensed Consolidated Financial Statements (Unaudited)

Notice of non-auditor review of condensed consolidated financial statements for the three and six month periods ended June 30, 2017 and 2016

The accompanying unaudited condensed consolidated financial statements of PFB Corporation for the three and six month periods ended June 30, 2017 and 2016 are the responsibility of the Corporation's management.

The Corporation's independent auditor, Deloitte LLP, has not performed a review of these condensed consolidated financial statements.

Dated: July 27, 2017

Condensed Interim Consolidated Statements of Income (Loss)

For the three and six month periods ended June 30, 2017 and 2016

Thousands of Canadian dollars, except per share amounts



	Note	Three month periods ended June 30		Six month periods ended June 30	
		2017	2016	2017	2016
Sales		\$ 29,376	\$ 28,480	\$ 48,863	\$ 47,637
Cost of sales	6	(23,903)	(21,014)	(40,446)	(36,328)
Gross profit		5,473	7,466	8,417	11,309
Selling expenses		(2,958)	(2,666)	(5,653)	(5,209)
Administrative expenses		(1,781)	(1,648)	(3,222)	(2,915)
Other gains (losses)		11	(22)	(9)	(61)
Operating income (loss)		745	3,130	(467)	3,124
Gain on sale of marketable securities		-	-	275	-
Investment income		19	50	69	116
Finance costs		(196)	(355)	(476)	(713)
Income (loss) before taxes		568	2,825	(599)	2,527
Income taxes (expense) recovery		(156)	(1,063)	121	(920)
Net income (loss) for the period		\$ 412	\$ 1,762	\$ (478)	\$ 1,607
Earnings (loss) per share - \$ per share					
Basic and diluted		\$ 0.06	\$ 0.26	\$ (0.07)	\$ 0.24
Weighted average number of common shares outstanding					
Basic and diluted		6,716,003	6,716,003	6,716,003	6,716,003

The accompanying notes are an integral part of these condensed consolidated financial statements.

Consolidated Statements of Comprehensive Income (Loss)

For the three and six month periods ended June 30, 2017 and 2016

Thousands of Canadian dollars



	Note	Three month periods ended June 30		Six month periods ended June 30	
		2017	2016	2017	2016
Net Income (loss) for the period		\$ 412	\$ 1,762	\$ (478)	\$ 1,607
Other comprehensive (loss) income:					
Items that may subsequently be reclassified to income:					
Foreign currency translation adjustments					
Exchange differences on translating foreign operations, net of tax		(452)	(82)	(614)	(1,097)
Restricted available for sale financial assets					
Unrealized gain on available for sale financial assets, net of tax	13	104	143	46	285
Other comprehensive (loss) income for the period		(348)	61	(568)	(812)
Comprehensive income (loss) for the period		\$ 64	\$ 1,823	\$ (1,046)	\$ 795

All comprehensive income (loss) for the periods is attributable to the shareholders of the Corporation.

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Interim Consolidated Balance Sheets

As at June 30, 2017 and 2016, and December 31, 2016

Thousands of Canadian dollars



	Note	June 30, 2017	June 30, 2016	December 31, 2016
ASSETS				
Current assets				
Cash and cash equivalents		\$ 4,645	\$ 10,542	\$ 17,171
Trade receivables	13	14,313	11,753	7,643
Inventories	6	11,868	11,056	10,010
Income taxes recoverable		1,030	221	505
Prepaid expenses		1,320	1,209	1,111
Total current assets		33,176	34,781	36,440
Non-current assets				
Marketable securities - restricted	13	1,260	2,583	2,803
Property, plant and equipment	7	41,353	35,676	35,041
Intangible assets		1,486	1,440	1,496
Goodwill		2,273	2,265	2,332
Accrued defined benefit pension plan		10	-	10
Deferred income tax assets		625	1,351	715
Total non-current assets		47,007	43,315	42,397
Total assets		\$ 80,183	\$ 78,096	\$ 78,837
LIABILITIES				
Current Liabilities				
Bank indebtedness	11	\$ 1,330	\$ -	\$ -
Trade and other payables	13	10,654	8,204	8,383
Deferred revenue		4,673	5,109	2,821
Long-term debt	8,11,13	330	-	-
Finance lease obligations	9,11,13	192	331	316
Total current liabilities		17,179	13,644	11,520
Non-current liabilities				
Long-term debt	8,11,13	8,741	-	-
Finance lease obligations	9,11,13	2,984	13,954	13,904
Deferred operating lease obligations	13	436	436	498
Accrued defined benefit pension plan		-	180	-
Deferred income tax liabilities		1,183	1,292	1,269
Total non-current liabilities		13,344	15,862	15,671
Total liabilities		30,523	29,506	27,191
SHAREHOLDERS' EQUITY				
Common shares		20,947	20,947	20,947
Accumulated other comprehensive income		3,034	2,687	3,602
Retained earnings		25,679	24,956	27,097
Shareholders' equity		49,660	48,590	51,646
Total liabilities and shareholders' equity		\$ 80,183	\$ 78,096	\$ 78,837

The accompanying notes are an integral part of these condensed consolidated financial statements.

Consolidated Statements of Changes in Equity

As at June 30, 2017 and 2016, and December 31, 2016

Thousands of Canadian dollars, except number of shares



	Note	Common shares		Accumulated other comprehensive income			Retained earnings	Total
		Number of Shares	Share capital	Foreign currency translation adjustments, net of taxes	Unrealized gain on sale assets, net of taxes	Defined benefit pension plan valuation change, net of taxes		
Balances at January 1, 2016		6,716,003	\$ 20,947	\$ 3,785	\$ (255)	\$ (31)	\$ 24,222	\$ 48,668
Net income for the period		-	-	-	-	-	1,607	1,607
Other comprehensive loss for the period, net of tax		-	-	(1,097)	285	-	-	(812)
Total comprehensive income for the period		-	-	(1,097)	285	-	1,607	795
Payment of dividends	12	-	-	-	-	-	(873)	(873)
Balances at June 30, 2016		6,716,003	20,947	2,688	30	(31)	24,956	48,590
Net income for the period		-	-	-	-	-	3,081	3,081
Other comprehensive income for the period, net of tax		-	-	672	160	83	-	915
Total comprehensive income for the period		-	-	672	160	83	3,081	3,996
Payment of dividends	12	-	-	-	-	-	(940)	(940)
Balances at December 31, 2016		6,716,003	20,947	3,360	190	52	27,097	51,646
Net loss for the period		-	-	-	-	-	(478)	(478)
Other comprehensive loss for the period, net of tax		-	-	(614)	46	-	-	(568)
Total comprehensive loss for the period		-	-	(614)	46	-	(478)	(1,046)
Payment of dividends	12	-	-	-	-	-	(940)	(940)
Balances at June 30, 2017		6,716,003	\$ 20,947	\$ 2,746	\$ 236	\$ 52	\$ 25,679	\$ 49,660

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Interim Consolidated Statements of Cash Flows

For the three and six month periods ended June 30, 2017 and 2016

Thousands of Canadian dollars



	Note	Three month periods ended June 30		Six month periods ended June 30	
		2017	2016	2017	2016
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES					
Net income (loss) for the period		\$ 412	\$ 1,762	\$ (478)	\$ 1,607
Adjustments for:					
Depreciation expense	7	981	935	1,922	1,877
Amortization expense		36	23	64	42
Gain on disposal of property, plant and equipment		(1)	(4)	(6)	(69)
Gain on sale of marketable securities		-	-	(275)	-
Finance costs		196	355	476	713
Investment income		(19)	(50)	(69)	(116)
Income tax expense (recovery)		156	1,063	(121)	920
Unrealized foreign exchange loss (gain)		76	(18)	(7)	314
Funds flow from operations		1,837	4,066	1,506	5,288
Changes in non-cash working capital	16	510	(500)	(4,614)	(4,480)
Changes in deferred operating lease obligations		12	21	(62)	95
Unrealized foreign exchange loss (gain) relating to non-cash working capital		39	18	(31)	(102)
Cash from (used in) operating activities		2,398	3,605	(3,201)	801
Income taxes paid, net		(199)	(598)	(437)	(2,382)
Net cash from (used in) operating activities		2,199	3,007	(3,638)	(1,581)
CASH FLOWS USED IN INVESTING ACTIVITIES					
Purchase of leased assets	10	-	-	(18,800)	-
Reclassification of lease obligations related to purchase of leased assets	10, 11	-	-	10,982	-
Non-cash deferred operating lease obligations related to purchase of leased assets	10	-	-	143	-
Purchase of property, plant and equipment	7	(585)	(750)	(779)	(2,168)
Purchase of intangible assets		(2)	(32)	(100)	(53)
Proceeds from disposal of property, plant and equipment		7	28	7	102
Interest received		5	11	24	38
Distributions received from marketable securities		14	39	45	78
Net cash used in investing activities		(561)	(704)	(8,478)	(2,003)
CASH FLOWS USED IN FINANCING ACTIVITIES					
Repayment of finance lease obligations	11	(54)	(99)	(131)	(204)
Settlement of finance lease obligation related to purchase of leased assets	11	-	-	(10,982)	-
Changes in long-term debt, net	8,11	(81)	-	9,071	-
Changes in bank indebtedness, net	11	(845)	-	1,330	-
Proceeds from disposal of marketable securities		-	-	1,883	-
Finance costs paid		(196)	(355)	(476)	(713)
Dividends paid to shareholders	12	(470)	(470)	(940)	(873)
Net cash used in financing activities		(1,646)	(924)	(245)	(1,790)
Effects of exchange rate changes on the balance of cash held in foreign currencies		(268)	(17)	(165)	(336)
Net (decrease) increase in cash and cash equivalents		(276)	1,362	(12,526)	(5,710)
Cash and cash equivalents at the beginning of the period		4,921	9,180	17,171	16,252
Cash and cash equivalents at the end of the period		\$ 4,645	\$ 10,542	\$ 4,645	\$ 10,542

The accompanying notes are an integral part of these condensed consolidated financial statements.

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2017 and 2016
Thousands of Canadian dollars, except per share amounts



1. General information

PFB Corporation (“PFB” or the “Corporation”) is a Canadian public company incorporated under the Alberta Business Corporations Act and has its head office in Calgary, Alberta, Canada. The Corporation’s corporate office is located at 100, 2886 Sunridge Way NE, Calgary, Alberta, Canada T1Y 7H9. The principal business activity of the Corporation is manufacturing insulating building products made from expanded polystyrene materials and marketing these products in North America.

The Corporation’s wholly-owned subsidiaries operate manufacturing facilities and sales operations in the provinces of British Columbia, Alberta, Saskatchewan, Manitoba, and Ontario in Canada, and in the States of Minnesota, Michigan, Idaho and Ohio, USA.

2. Statement of compliance

These interim condensed consolidated financial statements for the three and six month periods ended June 30, 2017 and 2016, have been prepared in accordance with International Accounting Standard (IAS) 34, *Interim Financial Reporting*. Accordingly, certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards (IFRS) have been omitted. These interim condensed consolidated financial statements should be read in conjunction with the Corporation’s audited consolidated financial statements for the years ended December 31, 2016 and 2015.

These interim condensed consolidated financial statements were approved and authorized for issue by the board of directors of the Corporation at a meeting held on July 27, 2017.

3. Significant accounting policies

3.1 Presentation

These interim condensed consolidated financial statements have been prepared in accordance with the significant accounting policies set out in the Corporation’s audited consolidated financial statements for the years ended December 31, 2016 and 2015.

The Corporation’s business is subject to seasonal variations and uncertainties. Sales of the Corporation’s products are driven by consumer and industrial demand for insulation and building products. The timing of our customers’ construction projects can be influenced by a number of factors including the prevailing economic climate and weather. Seasonality in construction results in demand for the Corporation’s products being stronger in the second and third quarters and less strong in the first and fourth quarters of its fiscal cycle. Accordingly, the results of operations for these reporting periods are not necessarily indicative of the results of operations over a full year cycle.

3.2 Consolidation

The interim condensed consolidated financial statements incorporate the accounts of the Corporation and its subsidiaries (entities controlled by the Corporation). All subsidiaries are wholly-owned by the Corporation.

All intra-group transactions, balances, income and expenses have been eliminated in full upon consolidation.

3.3 New and revised accounting standards and interpretations, but not yet effective:

The following amendments to certain accounting standards were effective for annual periods beginning on or after January 1, 2017 and have been adopted by the Corporation, as applicable:

- **Amendments to IAS 12 *Income Taxes***
The amendments clarify the recognition of deferred tax assets for unrealized losses.
- **Amendments to IAS 7 *Statement of Cash Flows***
The amendments clarify certain amendments to disclose changes in liabilities arising from financing activities.
- **Annual Improvements to IFRS’s 2014-2016 Cycle**
Amendments to IFRS 1 remove short-term exemptions. Amendments to IFRS 12 clarify disclosure requirements that apply to items classified as held for sale, held for distribution or as discontinued operations. Amendments to

Notes to the Condensed Interim Consolidated Financial Statements

For the three and six month periods ended June 30, 2017 and 2016

Thousands of Canadian dollars, except per share amounts



IAS 12 clarify an election to measure at fair value through profit or loss an investment in an associate or joint venture.

3.4 New and revised accounting standards and interpretations, but not yet effective:

The IASB and International Financial Reporting Interpretations Committee (“IFRIC”) have issued the following standards and amendments that have not been applied in preparing these consolidated financial statements as their effective dates fall within annual periods beginning subsequent to the current reporting period.

Proposed Standard	Description	Previous or Related Standard(s)	Effective Date
IFRIC 22 – <i>Foreign Currency Transactions and Advance Consideration</i>	A new standard that provides requirements about which exchange rate to use in reporting foreign currency transactions (such as revenue transactions) when payment is made or received in advance.	IAS 21 – <i>The Effects of Changes in Foreign Exchange Rates</i>	Annual periods beginning on or after January 1, 2018, with early adoption permitted.
IFRS 15 – <i>Revenue from Contracts with Customers</i>	A single standard on revenue recognition that contains a single model that applies to contracts with a customer and two approaches to recognizing revenue; at a point in time or over a period of time.	IAS 11 - <i>Construction Contracts</i> ; IAS 18 - <i>Revenue</i> ; IFRIC 13 - <i>Customer Loyalty Programmes</i> ; IFRIC 15 - <i>Agreements for the Construction of Real Estate</i> ; IFRIC 18 - <i>Transfers of Assets from Customers</i> ; SIC-31 - <i>Revenue - Barter Transactions Involving Advertising Services</i>	Annual periods beginning on or after January 1, 2018, with early adoption permitted.
IFRS 9 – <i>Financial Instruments</i>	A single financial instrument accounting standard addressing: classification and measurement (Phase I), impairment (Phase II) and hedge accounting (Phase III).	IAS 39; IAS 32; IFRS 7 – <i>Financial Instruments: Recognition and Measurement</i> ; <i>Presentation; Disclosures</i>	Annual periods beginning on or after January 1, 2018, with early adoption permitted.
IFRS 16 – <i>Leases</i>	A new standard on lease accounting that results in substantially all lessee leases being recognized on the statement of financial position.	IAS 17 - <i>Leases</i>	Annual periods beginning on or after January 1, 2019, with early adoption permitted.
IFRS 17 – <i>Insurance Contracts</i>	A new standard that establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts.	IFRS 4 – <i>Insurance Contracts</i>	Final standard expected in the first half of 2017 for annual periods beginning on or after January 1, 2021, with early adoption permitted.

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Amendment Date	Description	Amended Standard(s)	Effective Date
December 8, 2016	The amendments paragraph 57 to clarify when there is a change of use, with a list of examples of evidence in paragraph 57 (a)–(d).	IAS 40 – <i>Investment Property</i>	Annual periods beginning on or after January 1, 2018.
September 12, 2016	The amendments provide two options for entities that issue insurance contracts – an overlay approach or a deferral approach.	IFRS 4 – <i>Insurance Contracts</i>	Dependent on the application of IFRS 9, with annual periods beginning on or after January 1, 2018.
June 20, 2016	The amendments clarify certain accounting for cash-settled, share-based payment transactions.	IFRS 2 – <i>Share-based Payments</i>	Annual periods beginning on or after January 1, 2018.
April 12, 2016	Amendments clarify certain aspects of the standard and provide some transition relief for modified and completed contracts.	IFRS 15 – <i>Revenue from Contracts with Customers</i>	Annual periods beginning on or after January 1, 2018.
June 7, 2017	The interpretation clarifies the accounting for uncertainties in income taxes.	IAS 12 – <i>Income Taxes</i>	Annual periods beginning on or after January 1, 2019, with early adoption permitted.

Management continues to evaluate the impact of these new standards on the Corporation's consolidated financial statement measurements and disclosures. The Corporation does not anticipate early adoption of any new standards or amendments. The following provides an update to the disclosure from the annual consolidated financial statements for the year ended December 31, 2016:

IFRS 15 – Revenue from Contracts with Customers

The Corporation has finalized the impacts of IFRS 15 and continues with the implementation phase of reviewing disclosure requirements and financial statement presentation. The Corporation's current estimate of the time and effort necessary to complete our implementation plan for IFRS 15 extends into late 2017. No material impact is expected on the Company's consolidated financial statements upon adoption of IFRS 15.

IFRS 16 – Leases

The Corporation continues to assess the standard, the collection of all leases, and anticipates undertaking an initial scoping assessment subsequent to the implementation of IFRS 15. The Corporation intends to adopt IFRS 16 in its financial statements for the annual period beginning on January 1, 2019. The adoption of IFRS 16 will have an impact on the Company's consolidated financial statements.

IFRS 9 – Financial Instruments

The Corporation is currently assessing the standard and intends to adopt IFRS 9 in its financial statements for the annual period beginning on January 1, 2018.

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4. Critical accounting estimates and judgments

The preparation of financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported carrying amounts of assets and liabilities and the results of operations.

Estimates and underlying assumptions are reviewed on an ongoing basis. Actual results could differ from those estimates.

There were no significant changes in how accounting estimates or judgments have been determined in the interim periods presented.

5. Segment information

The Corporation has two reportable operating segments, Canada and the USA, and each segment applies the same accounting policies, internal controls and reporting systems. Segment performance predominantly focuses on the types of goods and services provided and their geographical locations of manufacturing and distribution.

The chief operating decision maker evaluates performance on the basis of operating income or loss, as reported on a periodic basis. This performance measure is considered to be the most relevant in evaluating the results of each operating segment.

5.1 Segment revenues and income

Segment sales represent sales revenues directly attributable to each segment. Inter-segment sales have been eliminated. There are varying levels of integration between each segment.

The Canadian segment primarily derives its revenues from the sale of expanded polystyrene (“EPS”) foam products, which it manufactures at its facilities in Canada. The USA segment primarily derives its revenues from the sale of EPS foam products, customized log and timber structures made at its facilities in the United States, along with providing design and installation services for its manufactured products.

Segment operating income or loss represents the income or loss as reported by each segment excluding any allocations for corporate income or expenses and foreign exchange gains or losses arising on an inter-segment loan.

Information regarding each reportable operating segment for three and six month periods ended June 30, 2017 and 2016 are set out below:

Three month periods ended June 30	Sales revenues		Operating income	
	2017	2016	2017	2016
Canada	\$ 18,672	\$ 18,565	\$ 188	\$ 1,746
USA	10,704	9,915	314	1,380
Totals for segments	\$ 29,376	\$ 28,480	502	3,126
Corporate – income (expense)			243	(36)
Foreign exchange gain on inter-segment loan			-	40
Consolidated operating income			\$ 745	\$ 3,130

Six month periods ended June 30	Sales revenues		Operating (loss) income	
	2017	2016	2017	2016
Canada	\$ 32,167	\$ 30,987	\$ (485)	\$ 2,195
USA	16,696	16,650	45	1,025
Totals for segments	\$ 48,863	\$ 47,637	(440)	3,220
Corporate – expense			(25)	(82)
Foreign exchange loss on inter-segment loan			(2)	(14)
Consolidated operating (loss) income			\$ (467)	\$ 3,124

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5.2 Segment assets and liabilities

Management measures capital employed using net segmented assets. The reconciliation of segmented assets and segmented liabilities in relation to total consolidated assets and liabilities is set out in the table below:

	As at Jun 30, 2017	As at Dec 31, 2016
Assets		
Segmented assets	\$ 50,226	\$ 51,616
Assets not allocated to segments:		
Cash and cash equivalents	4,645	17,171
Freehold land and buildings	24,018	7,234
Restricted marketable securities	1,260	2,803
Corporate – income taxes	34	13
Total assets	<u>\$ 80,183</u>	<u>\$ 78,837</u>
Liabilities		
Segmented liabilities	\$ 16,946	\$ 12,803
Liabilities not allocated to segments:		
Bank indebtedness	1,330	-
Finance lease obligations	3,176	14,220
Long term debt	9,071	-
Corporate – income taxes	-	168
Total liabilities	<u>\$ 30,523</u>	<u>\$ 27,191</u>
Net segmented assets		
Canada	\$ 24,951	\$ 31,359
USA	8,329	7,454

5.3 Other segment information

	Three month periods ended June 30		Six month periods ended June 30	
	2017	2016	2017	2016
Additions to non-current assets:				
Canada	\$ 194	\$ 623	\$ 282	\$ 2,008
USA	391	159	497	213
Total	<u>\$ 585</u>	<u>\$ 782</u>	<u>\$ 779</u>	<u>\$ 2,221</u>
Depreciation and amortization:				
Canada	\$ 555	\$ 631	\$ 1,142	\$ 1,258
USA	180	185	359	373
Total	<u>\$ 735</u>	<u>\$ 816</u>	<u>\$ 1,501</u>	<u>\$ 1,631</u>
Inter-segment sales	<u>\$ 1,439</u>	<u>\$ 1,233</u>	<u>\$ 3,292</u>	<u>\$ 2,316</u>

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6. Inventories

	As at June 30, 2017	As at Dec 31, 2016
Raw materials	\$ 5,349	\$ 4,953
Work in progress	2,745	2,106
Finished goods	3,774	2,951
	\$ 11,868	\$ 10,010

The cost of inventories recognized as an expense in cost of sales during the three and six month periods ended June 30, 2017 was \$21,410 and \$36,218 (2016 - \$18,694 and \$32,549), respectively.

The cost of inventories recognized as an expense during the three and six month periods ended June 30, 2017, includes \$94 and \$144, respectively, (2016 - \$103 and \$231) in respect of write-downs of inventory to net realizable value.

There were no reversals of any cost to net realizable value write-downs in the three and six month periods ended June 30, 2017 or 2016.

Eligible inventories held by the Corporation's Canadian and USA subsidiaries have been pledged as security with a bank in support of revolving credit facilities. The Canadian revolving credit facilities were drawn down by \$1,330 as at June 30, 2017 and were unused as at December 31, 2016.

7. Property, plant and equipment

Cost	Freehold land	Buildings	Plant and equipment	Assets under finance lease	Assets under construction	Total
Balance at January 1, 2016	\$ 3,208	\$ 12,268	\$ 39,253	\$ 15,970	\$ 670	\$ 71,369
Additions	-	-	19	49	2,149	2,217
Disposal of PP&E assets	-	-	(156)	(251)	-	(407)
Transfers between asset classes	-	9	624	29	(662)	-
Effect of foreign currency changes	(131)	(485)	(475)	(29)	-	(1,120)
Balance at June 30, 2016	3,077	11,792	39,265	15,768	2,157	72,059
Additions	-	9	7	122	776	914
Disposal of PP&E assets	-	-	(95)	(137)	-	(232)
Transfers between asset classes	-	32	821	-	(853)	-
Effect of foreign currency changes	72	267	268	17	1	625
Balance at December 31, 2016	3,149	12,100	40,266	15,770	2,081	73,366
Additions	-	30	10	73	739	852
Purchase of leased assets	5,432	2,243	-	-	-	7,675
Transfer of leased assets	-	11,745	-	(11,745)	-	-
Disposal of PP&E assets	-	(77)	(110)	-	-	(187)
Transfers between asset classes	-	-	2,264	-	(2,264)	-
Effect of foreign currency changes	(63)	(233)	(240)	(15)	(12)	(563)
Balance at June 30, 2017	\$ 8,518	\$ 25,808	\$ 42,190	\$ 4,083	\$ 544	\$ 81,143

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Accumulated Depreciation	Freehold land	Buildings	Plant and equipment	Assets under finance lease	Assets under construction	Total
Balance at January 1, 2016	\$ -	\$ 5,983	\$ 26,597	\$ 2,767	\$ -	\$ 35,347
Depreciation expense	-	364	1,011	502	-	1,877
Disposal of PP&E assets	-	-	(138)	(236)	-	(374)
Effect of foreign currency changes	-	(193)	(264)	(10)	-	(467)
Balance at June 30, 2016	-	6,154	27,206	3,023	-	36,383
Depreciation expense	-	365	1,017	489	-	1,871
Disposal of PP&E assets	-	-	(83)	(125)	-	(208)
Transfers between asset classes	-	-	(26)	26	-	-
Effect of foreign currency changes	-	117	154	8	-	279
Balance at December 31, 2016	-	6,636	28,268	3,421	-	38,325
Depreciation expense	-	584	1,055	283	-	1,922
Transfer of leased assets	-	2,318	-	(2,318)	-	-
Disposal of PP&E assets	-	(77)	(109)	-	-	(186)
Effect of foreign currency changes	-	(113)	(149)	(9)	-	(271)
Balance at June 30, 2017	\$ -	\$ 9,348	\$ 29,065	\$ 1,377	\$ -	\$ 39,790
Net book values						
June 30, 2016	\$ 3,077	\$ 5,638	\$ 12,059	\$ 12,745	\$ 2,157	\$ 35,676
December 31, 2016	3,149	5,464	11,998	12,349	2,081	35,041
June 30, 2017	8,518	16,460	13,125	2,706	544	41,353

Assets under construction as at June 30, 2017 are expected to be available for use in 2017.

Depreciation expense for the three and six month periods ended June 30, 2017, in the amounts of \$857 and \$1,679 (2016 - \$814 and \$1,639) is included in cost of sales, with amounts of \$83 and \$168 (2016 - \$89 and \$175) included in selling expenses, and amounts of \$41 and \$75 (2016 - \$32 and \$63) included in administrative expenses, respectively.

8. Long-term debt

The Corporation's long-term debt position as at June 30, 2017, and December 31, 2016, is stated in the following table:

	Jun 30, 2017	Dec 31, 2016
Balance at beginning of period	\$ -	\$ -
Borrowings	9,152	-
Repayments	(81)	-
Balance at end of period	\$ 9,071	\$ -

As at February 28, 2017, the Corporation obtained long-term debt from a Canadian bank to fund the purchase of a real estate transaction completed at a fixed interest rate of 3.25%. The long-term debt is being amortized over a 20 year amortization period and subject to renewal within 5 years. The long-term debt is eligible for prepayment privilege, subject to certain prepayment penalties and is supported by the Corporation's property. Borrowing and closing costs were expensed as incurred.

The Corporation is subject to certain covenants on its long-term debt, one of which is a financial covenant to maintain a Debt Service Coverage Ratio of not less than 1.25:1. The financial covenant ratio is tested on an annual, year-end basis. A test of Debt Service Coverage compliance will be performed on December 31, 2017.

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Estimated principal repayments on long-term debt through to maturity are set out in the table below:

	Jun 30, 2017
Current within 12 months	\$ 333
Due within 12 to 24 months	344
Due within 25 to 36 months	355
Due within 37 to 48 months	367
Due within 49 to 60 months	380
Due after 60 months	7,292
Total	\$ 9,071

9. Finance lease obligations

The Corporation's finance lease obligations as at June 30, 2017, and December 31, 2016, are as stated in the following table:

	Minimum lease payments	
	Jun 30, 2017	Dec 31, 2016
No later than one year	\$ 597	\$ 1,717
Later than one year and not later than five years	1,889	6,844
Later than five years	5,061	21,131
Total minimum lease payments	7,547	29,692
Less: amounts representing finance costs	4,371	15,472
Present value of minimum lease payments	\$ 3,176	\$ 14,220

Finance lease obligations are included in the condensed consolidated balance sheets as follows:

	Jun 30, 2017	Dec 31, 2016
Current	\$ 192	\$ 316
Long-term	2,984	13,904
Total	\$ 3,176	\$ 14,220

10. Purchase of leased property

On February 28, 2017, the Corporation purchased, under a Right of First Offer ("ROFO") a property which was previously leased from a Canadian real estate income trust ("Canadian REIT"). The lease interest in the property was recorded as an operating lease of land and a finance lease of the buildings. The gross purchase price for the property was \$18,822, of which \$9,670 was paid in cash and \$9,152 was funded through a mortgage on the property obtained from a Canadian financial institution (see Note 8). The Corporation expensed \$22 direct costs related to the transaction as incurred.

The transaction resulted in the elimination of all leasing obligations related to the purchased property. In determining the transaction price allocated to land, the Corporation engaged assistance of third party specialists, to determine the fair value related as \$5,432.

For accounting purposes, the deferred operating lease obligations on the balance sheet, were eliminated in the amount of \$143.

The cost and accumulated depreciation of amounts previously classified as leasehold improvements, for property enhancements installed from March 2013 to February 2017 were reclassified from leasehold improvements to buildings in the amounts of \$398 and \$343, respectively.

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At March 15, 2013, the present value of minimum lease payments relating to the finance lease asset was recorded as the finance lease obligation in the amount of \$14,220. This balance, through lease payments, decreased to \$10,982 on February 28, 2017 and was extinguished on the transaction date.

The land and building assets, along with the mortgage for buildings, have been allocated to the Corporate reportable segment.

11. Reconciliation of liabilities arising from financing activities

The following table provides a reconciliation between the opening and closing balances for financing activities, including cash and non-cash flows changes:

	Cash changes			Non-cash changes			
	Dec 31, 2016	Repayments	Settlements	Borrowings	Additions	Foreign exchange	Jun 30, 2017
Bank indebtedness	\$ -	\$ (845)	\$ -	\$ 2,175	\$ -	\$ -	\$ 1,330
Long-term debt	-	(81)	-	9,152	-	-	9,071
Finance lease obligations	14,220	(131)	(10,982)	-	73	(4)	3,176
Total	\$ 14,220	\$ (1,057)	\$ (10,982)	\$ 11,327	\$ 73	\$ (4)	\$ 13,577

12. Issued capital

12.1 Dividends

In the first quarter of 2017, the Corporation's board of directors declared a regular quarterly dividend of \$0.07 (2016 - \$0.06) per common share which was paid in February of each year, respectively. The dividend payment in February 2017 amounted to \$470 (2016 - \$403).

In the second quarter of 2017, the Corporation's board of directors declared a regular quarterly dividend of \$0.07 (2016 - \$0.07) per common share which was paid in May of each year, respectively. The dividend payment in May 2017 amounted to \$470 (2016 - \$470).

13. Financial instruments

13.1 Fair Value Hierarchy

The Corporation, through its financial assets and liabilities, is exposed to a variety of risks that may affect the fair value of its financial instruments with each carrying varying degrees of significance which could affect the Corporation's ability to achieve its strategic objectives of growing its operations and increasing shareholder returns.

The following fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value of financial instruments classified as FVTPL. The three levels of the fair value hierarchy are described below:

Level 1: Fair value based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.

Level 2: Fair value based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability.

Level 3: Fair value based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

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The carrying amounts of the financial instruments are a reasonable approximation of their fair value. A summary of the classifications and carrying values of financial instruments held by the Corporation as at June 30, 2017 and December 31, 2016, are stated in the following table:

Financial instrument	Category	Measurement	Hierarchy	Jun 30, 2017	Dec 31, 2016
				Carrying Amount	Carrying Amount
Cash and cash equivalents	FVTPL	Fair value	Level 1	\$ 4,645	\$ 17,171
Restricted marketable securities	Available for sale	Fair value	Level 1	1,260	2,803
Trade receivables	Loans and receivables	Amortized cost	N/A	14,313	7,643
Bank indebtedness	Other financial liabilities	Amortized cost	Level 1	(1,330)	-
Trade and other payables	Other financial liabilities	Amortized cost	N/A	(10,654)	(8,383)
Long-term debt	Other financial liabilities	Amortized cost	Level 2	(9,071)	-
Finance lease obligations	Other financial liabilities	Amortized cost	N/A	(3,176)	(14,220)
Deferred operating lease obligations	Other financial liabilities	Amortized cost	Level 2	(436)	(498)

During the second quarter of 2017, cash transfers between level 1, cash and cash equivalents, and level 2, long-term debt, were measured at fair value (see Note 11).

The estimated fair value of each class of financial instruments, the methods and assumptions that were used to determine it are as follows:

- The carrying amount of cash and cash equivalents, trade receivables, and trade and other payables approximate fair value due to the short-term maturity of those instruments.
- Marketable securities – restricted, consist of units of a publicly-traded Canadian REIT which are marked-to-market based on the quoted price of the units on the Toronto Stock Exchange at the end of each reporting period.
- Long-term debt is carried at amortized cost. The estimated fair value of long-term borrowings have been estimated to approximate the amortized cost.
- The fair value of the obligations related to buildings and equipment under finance leases is comparable to their carrying amount given that rent is generally at market value.
- Deferred operating lease obligations consist of contracts that specify certain lease incentives and reflect timing differences between amounts expensed on a straight-line basis and when amounts are contractually paid to the lessors. The liability approximates the undiscounted, fair value of lease incentives reversing in the future.

14. Commitments and contingencies

14.1 Performance bonds

From time to time, under the terms of certain sales contracts, the Corporation's subsidiaries may be required to provide a performance bond as security. Performance bonds are considered normal practice for suppliers and contractors participating in larger construction projects, usually of a public nature. In the USA, government agencies in certain states have requirements for bonds to be posted when certain types of licensing applications are made in any of those states.

As at June 30, 2017, the Canadian segment did not have any performance bonds outstanding (December 31, 2016 - \$nil). In the USA, performance bonds in the amount of \$668 (December 31, 2016 - \$691) were pledged to various government agencies as at June 30, 2017.

14.2 Expenditures for property, plant and equipment

As at June 30, 2017, the Corporation had commitments of \$609 (June 30, 2016 - \$635) for purchasing property, plant and equipment.

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15. Related party transactions

All related party transactions are constituted in the ordinary course of business and they have been measured at the agreed to exchange amounts which approximate fair value. All transactions with related parties have been approved by the Board of Directors.

Balances and transactions between the Corporation and its subsidiaries, which are related parties of the Corporation, have been eliminated on consolidation and are not disclosed in this note (see Note 5.3). Details of transactions between the Corporation and other related parties are disclosed below.

15.1 Trading transactions

Related party transactions are constituted in the ordinary business and they have been measured at the agreed to exchange amounts which closely approximate fair value.

In the three months ended June 30, 2017 and 2016, the Corporation had the following trading transactions with related parties:

Related party	Nature of transactions	2017	2016
E. Carruthers Trucking	Transportation services	\$ 479	\$ 463
Aeonian Capital Corporation	Management services	88	88
		\$ 567	\$ 551

Related party balances outstanding at the end of the reporting periods, are:

Related party	Nature of transactions	2017	2016
E. Carruthers Trucking	Transportation services	\$ 90	\$ 43

16. Supplementary cash flow information

16.1 Changes in non-cash working capital

Increase (decrease) in:	Three month periods ended June 30		Six month periods ended June 30	
	2017	2016	2017	2016
Trade receivables	\$ 4,572	\$ 3,726	\$ 6,670	\$ 4,218
Inventories	(1,551)	(906)	1,858	987
Prepaid expenses	(37)	54	209	277
Trade and other payables	(3,272)	(1,787)	(2,271)	699
Deferred revenue	(222)	(587)	(1,852)	(1,701)
	\$ (510)	\$ 500	\$ 4,614	\$ 4,480

16.2 Non-cash transactions excluded from the consolidated statement of cash flows

	Three month period ended June 30		Six month period ended June 30	
	2017	2016	2017	2016
Property, plant and equipment acquired with finance lease obligations	\$ 51	\$ 24	\$ 73	\$ 49

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